





Theory-Based Evaluation in Practice

2022 NEC Conference Jos Vaessen, PhD







Introduction



Objectives of the workshop

After this workshop, participants have developed an initial sound understanding of the role of program theory in evaluation and how to apply theory-based evaluation in practice. More specifically, participants will have a greater understanding of:

- Different purposes and uses of program theory in evaluation
- Principles for reconstructing a program theory
- Applications of theory-based evaluation in practice



Outline

• 9.00 – 10.30: Principles of Theory-Based Evaluation

coffee/tea

• 11.15 – 12.30: Reconstructing a Program Theory (exercise)

lunch

• 14.00 – 15.15: Reconstructing a Program Theory (continued and plenary discussion)

coffee/tea

• 15.45 – 17.00: Using Program Theory as a framework for evaluation





Principles of Theory-Based Evaluation



Definitions

"[Program theory] is a set of hypotheses upon which people build their program plans" (Weiss, 1998:55).

"[TBE] consists of an explicit theory or model of how the program causes the intended or observed outcomes and an evaluation that is at least partly guided by this model" (Rogers et al., 2000:5).

Program theory cannot be simply 'observed' but most be reconstructed.

External & Internal Assumptions

Scale

The GEI brand enhances the partnership's convening power, supports the establishment of effective collaborations with external partners, and helps to attract new partners and funding, all of which contribute to achieving economies of scale in ECD

Quality

GEI's quality of work benefits from common standards, expertise and knowledge sharing among partners, and joint work to optimize partners' comparative advantages

Strategic Orientation

The strategic orientation of GEI's work benefits from a shared work program and an efficient division of labor based on partners' comparative advantages, as well as strategic collaborations that leverage key synergies

Develop a culture of evidence-informed decision making in developing countries

- GEI contributes to bringing together national and international stakeholders to better coordinate evaluation plans and initiatives to strengthen M&E systems and capacities in governments in (selected) developing countries
- GEI engages in awareness-raising activities on the role of M&E among governments and other stakeholders in developing countries
- > GEI provides TA and advisory services to governments in (selected) developing countries:
 - To strengthen the enabling environment (understanding of the role of M&E in learning and accountability; legislation; policies)
 - To develop and support organizational processes and systems

Strengthen a cadre of evaluators, M&E specialists, and other evaluation stakeholders in developing countries (especially in priority M&E areas: gender, environmental sustainability and inclusion)

- GEI provides tailored global, regional, national M&E trainings to evaluation stakeholders from developing countries
- GEI provides institution-specific training on M&E issues to governments in (selected) developing
 countries.
- > GEI establishes a scholarship scheme to support training M&E professionals, prioritizing (E)FDEs
- GEI establishes an internship program for (emerging) evaluators and M&E specialists in developing countries
- > GEI develops, applies and shares good practices and international standards for M&E training
- GEI helps develop quality M&E curricula and competencies in (selected) academic institutions in developing countries

Generate M&E knowledge (especially in priority M&E areas: gender, environmental sustainability and inclusion)

- GEI collects and curates knowledge and lessons learned from internal and external sources
- GEI (co-) conducts research and (co-) generates knowledge on M&E related themes, practices, processes, systems and methods

Share M&E knowledge (especially in priority M&E areas: gender, environmental sustainability and inclusion)

- GEI publishes and shares knowledge through publication series, tools and learning events
- GEI (co-) implements a dedicated knowledge platform on M&E issues
- GEI (co-) organizes the National Evaluation Capacities (NEC) Conference
- GEI organizes the gLocal Evaluation Week
- GEI (co-) organizes and participates in other learning and convening events
- GEI collaborates with ECD partners to facilitate knowledge sharing and dialogue

Governments in developing countries are increasingly capable of coordinating evaluations at central government and sectoral levels as well as initiatives to strengthen M&E systems and capacities

Governments and other stakeholders in developing countries better understand the role of M&E in (evidence-informed) decision-making, organizational learning and accountability

Governments in developing countries put in place of improve a regulatory and policy environment that helps practitioners and decision-makers to produce and use evaluative evidence more effectively

Governments in developing countries put in place or improve M&E organizational frameworks, processes and systems to support (evidence-informed) decision-making, organizational learning and accountability

Governments and other stakeholders in developing countries are better capable of conducting evaluations and of managing and using M&E systems for (evidence-informed) decision-making, organizational learning and accountability (especially in priority M&E areas: gender, environmental sustainability and inclusion)

Governments and other stakeholders in developing countries use M&E knowledge products and attend knowledge events

GEI Theory of Change

Governments in developing countries use M&E systems and conduct and commission quality evaluations tailored to national needs and priorities and customized to national contexts

developing countries make evaluative evidence publicly available

Civil society and

developing countries

have better access to

evaluative evidence

to enable more

effective citizen

engagement in

public policy

citizens in

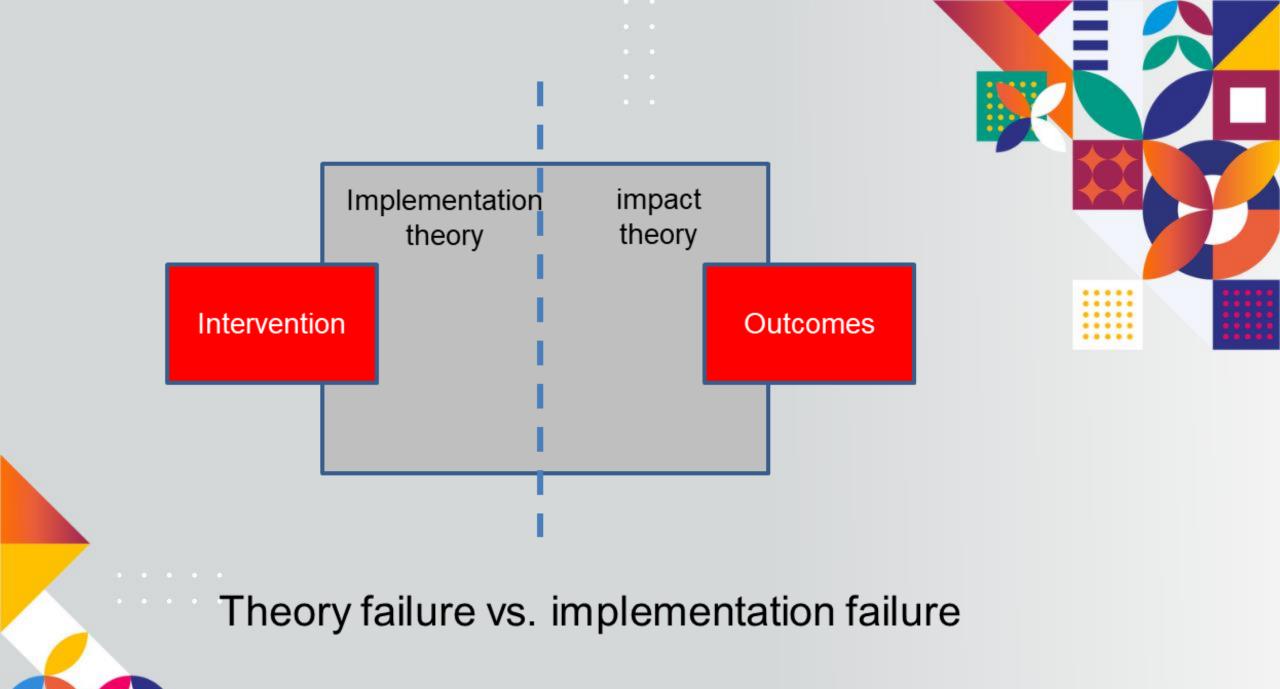
Governments in

Governments in developing countries use evaluative evidence for planning, design and adaptive management of policies and programs

Governments in developing countries develop more relevant and effective policies and programs

Countries achieve their national development goals and contribute to achieving the SDGs

Feedback



Purpose of program theory in evaluation

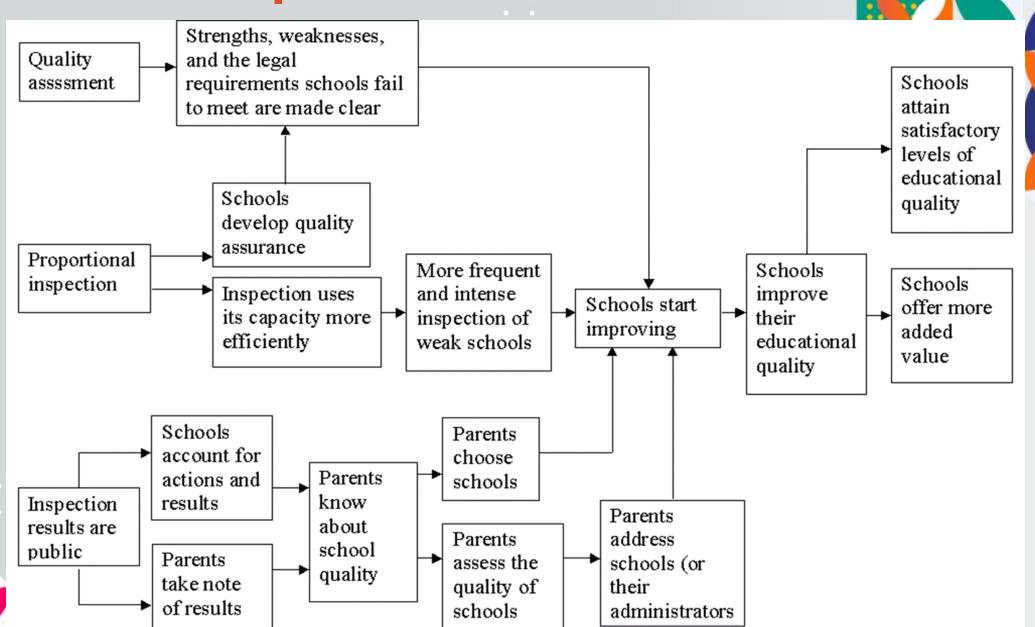
- Understanding why interventions do or do not work (implementation versus theory failure)
- Generating a consensus on what the intervention is intended to achieve and how (formative use)
- Program theory as an overall sense-making framework
- Using program theory as a basis for data collection and analysis or M&E system
- Dealing with causality

Exercise — "good" program theory

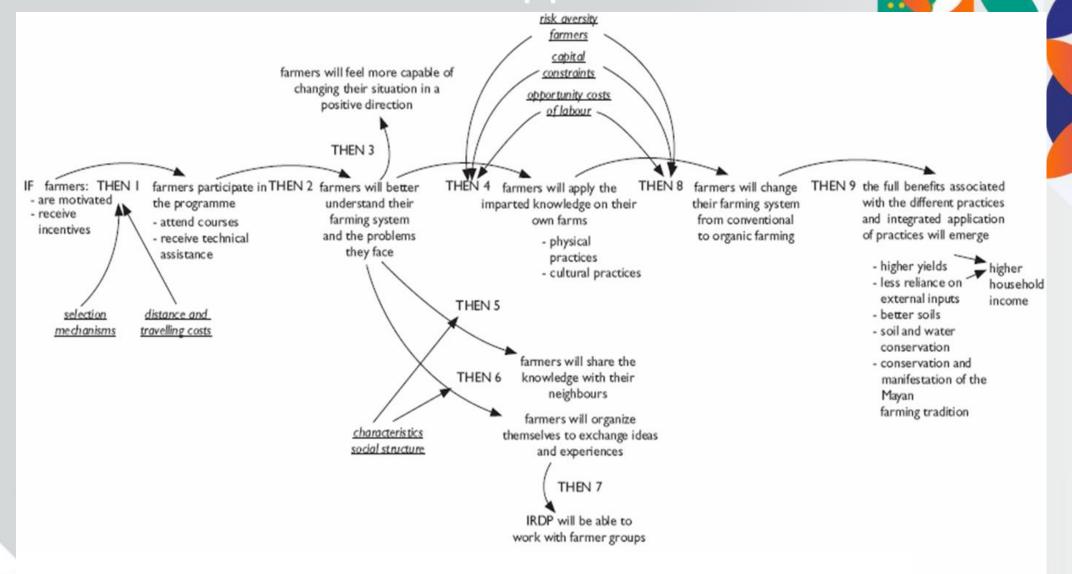
You will be given a particular representation of a program theory

- Please respond to the following question:
- 1. Do you find this a convincing program theory?
- 2. Which purpose(s) of PT in evaluation would this theory support? (e.g. mention 1 or 2)?
- 3. What do you consider to be strong aspects of this program theory?
- 4. What do you consider to be weak aspects of this program theory?

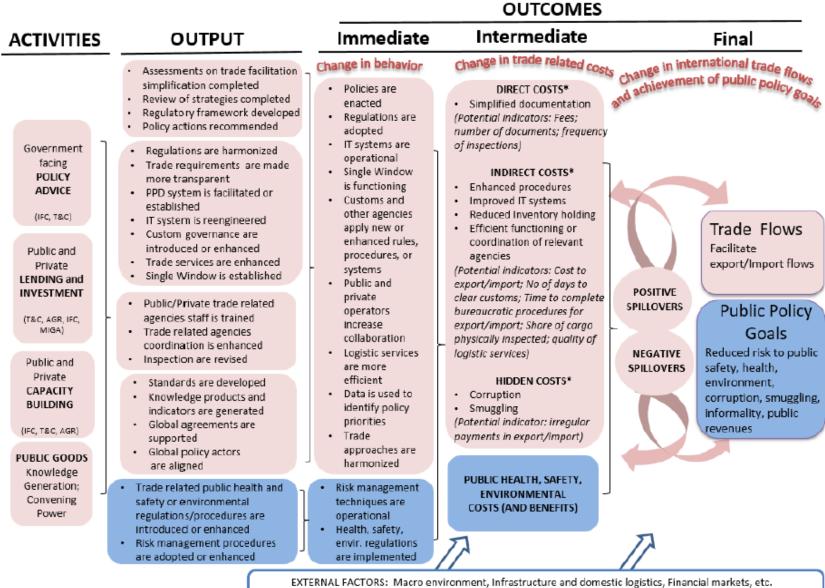
1 - school inspection



2 - organic agriculture



3 - trade facilitation

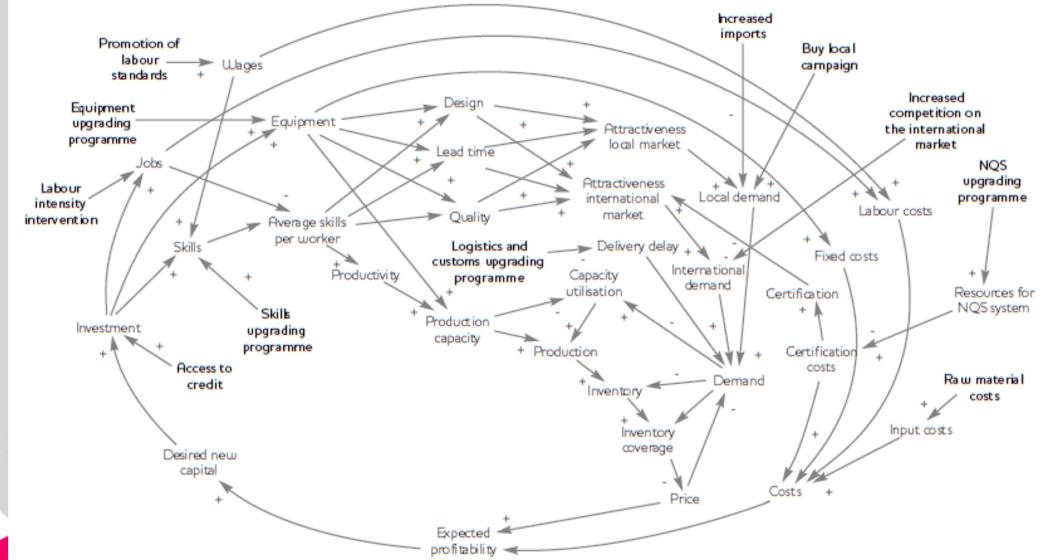


COUNTRY CHARACTERISTICS: Closeness to markets, Membership to trade agreements, other multilateral support, etc.. *Costs are measured with monetary and time indicators

4 - leather shoe industry







Program theory as a sense-making framework



OUTPUTS ACTIVITIES ROLES OUTCOMES Kyoto market mechanisms International piloted & carbon markets Increased public activated and private sector **CATALYZING &** Global and National Needs and Priorities **ERPA** participation in DEVELOPING activities Sectoral low carbon carbon markets applied for CARBON alternatives demonstrated domestic MARKETS Increased Programmatic approaches investments in low piloted and expanded carbon alternatives Trustee access to CF to LICs Enhanced **ERPA &** INNOVATING mitigation New methodologies piloted understanding and actions CARBON non-Financial instruments uptake of new project expanded FINANCE tested instruments and and activities methodologies Technical and advisory services established and delivered: Enhanced national Co-benefits Convener Market readiness (incl. REDD+) of CF technical & Market-based instruments institutional Readiness projects BUILDING ASA · Low carbon development policy in market-based CAPACITIES generated activities climate mitigation National carbon market initiatives established Improved carbon Enhanced pricing and its wider Collaborative systems and acceptance in national platforms established on climate policies ASA & to reduce knowledge dissemination THOUGHT noncarbon and carbon markets Increased political LEADERSHIP project emissions awareness and support activities Contributed to and

for carbon finance and carbon pricing

carbon markets developed & experiences carbon pricing

> Market based and low-cost

international cooperation

Sustained and stable carbon markets

Low cost climate change mitigation

Environmentally sustainable development

Links ô WBG Twin Goals

Global context: Economic and financial crisis (2008+) and climate negotiations (Doha, REDD+, Paris)

Domestic context: domestic policy and interventions - environmental policy, fuel prices, energy subsidies and others

established coalitions and

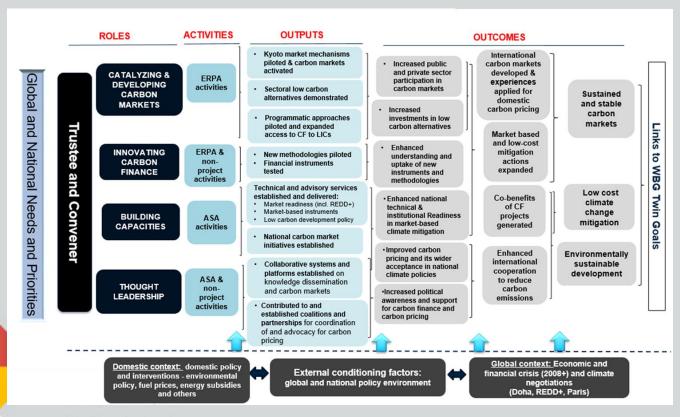
pricing

partnerships for coordination of and advocacy for carbon

> External conditioning factors: global and national policy environment



Nested theories



Depends on: actual project performance (e.g. actual power projects, expected credit delivery timeline, technolo (depending on the buyer), issuance & original or revised methodology to compute additionality captured, etc.) WBG managed carbon fund WBG provides direct involved observe its technical feasibility Project benefits are sustained: it generates additional environmental benefits AND and economic viability and decide to sustain implementation and seek to scale prepared & approved by host country; methodology is designed & validated beyond WB ERPA ERPA is signed. It expects to collect future carbon provides financial returns to project up, or to replicate both/either the Carbon Finance Mechanism or the Technological innovation Project generates direct and indirect development co-benefits support to project implementation. Depends on: Project type, definition of co-benefits, host country related to technology, country, sector, project context; land acquisition, implementation factors in project, availability of required Depends on: sustained prices WBG contribution requirements, inclusion in project guarantees with buver Demonstration effects permits and documentation (e.g. E/A) Co-Benefits

Nested 'detailed' ToC

Synthetic 'high-level' ToC

Testable program theory

Additionality assumptions: carbon finance addresses financial (investment rate of return) or non-financial barriers (technological barrier. others) or there is benefits to using carbon finance as a mechanisms. WBG managed carbon fund screens concept notes, develops project design document, conducts negotiations, due diligence, preparation. WBG advocating for Carbon Finance. Conceptualization of this specific project and motivating decision to resort to carbon finance

Depends on: Type (risk) of projects, expected credit delivery timeline, technology (depending on the buyer), country risk

> WBG provides direct financing (IDA/IBRD) or advice/assistance on catalyzing project finance.

GHG-reducing project is Project is registered with prepared and reviewed. CDM, financing is finalized designed of methodology, and ERPA is signed. It approved by host country expects to collect future and validated by external carbon payments. auditors.

WBG provides technical and financial assistance to project to complete validation process. through: baseline study, monitoring plan, risk assessment, creation or validation of methodology.

Depends on: actual project performance (e.g. actual power produced/saved, methane captured, etc.)

Depends on: actual credit issuance, abatement costs, and original methodology to compute additionality

WBG provides technical advice on monitoring and independent verification and certification of emission reductions.

Project monitoring and independent verification system established and implemented

Project is commissioned and operational

WBG provides technical advice and supervision on project implementation, including on technical design, procurement, land acquisition, safeguards,

Project benefits are sustained: it generates CER are commercialized benefits AND provides

additional environmental financial returns to project owners

and supports similar projects with carbon finance in other countries

WBG learns from experience of CF, adjusts

Stakeholders involved in project (project owners, government, etc.) and other firms not involved observe its technical feasibility and economic viability and decide to sustain implementation and seek to scale up, or seek to replicate both/either the Carbon Finance Mechanism or the Technological innovation

Depends on: sustained prices and sustained technical/legal feasibility of carbon markets

Depends on: Implementing capacity related to technology, country, sector, project context; implementation factors in project, availability of required permits and documentation (e.g. EIA)

Depends on: Project type, definition of cobenefits, host country requirements, inclusion in project design, community benefits plan (CBP), additional financial support, monitoring developement impacts and available data.

Project generates ERs and

monitoring data to support

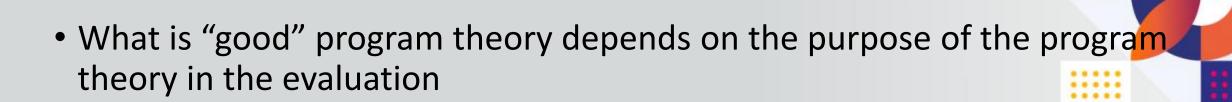
CER issuance requests

Project generates direct and indirect development

co-benefits

Depends on: market condition and original quarantees with buyer

"Good" program theory



- Good principles of a *testable* program theory in evaluation:
 - Be specific
 - Be consistent in formulations
 - Think about the warrants (i.e. is it logical to expect that a contributes to b)
 - Think about the underlying assumptions (i.e. under what conditions is a likely to contribute to b)

Two broad strategies for reconstructing program theories

• 'Right to left': from objectives (or "problems") to underlying causes to activities/outputs

 'Left to right': from activities/outputs to direct outcomes to indirect outcomes (objectives)

Or combination



Program theory reconstruction for evaluation (main sources)

- Intervention-related documents (policy, strategy, project; design, monitoring, supervision, research,....)
- Interviews with stakeholders (funders, implementing agencies, beneficiaries,.....)
- Existing knowledge (documentation) about similar (types of) interventions (broader literature; policy/grey literature, academic literature,....)

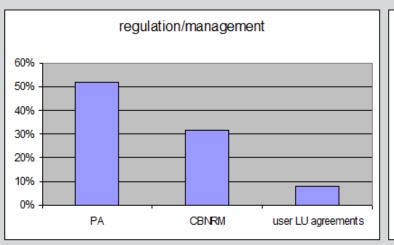
Frameworks for reconstructing program theory

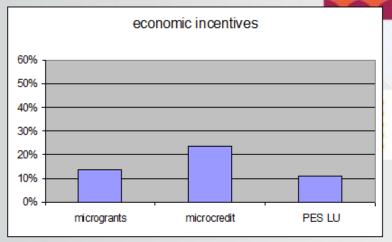


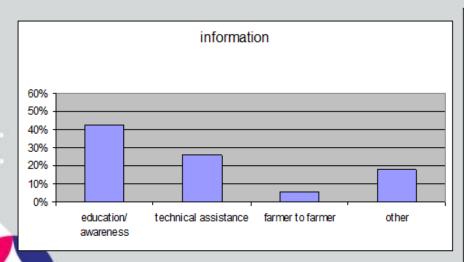
- Policy instruments: sticks, carrots, sermons (Bemelmans-Videc et al., 2003)
- **Behavioral mechanisms**: social norms, profit-seeking behavior, demonstration and copying behavior, peer pressure, etc.
- Coleman's Theory of Social Action (1986)
 - Situational mechanisms
 - Action-formation mechanisms
 - Transformational mechanisms
- Intervention-specific templates for program theory

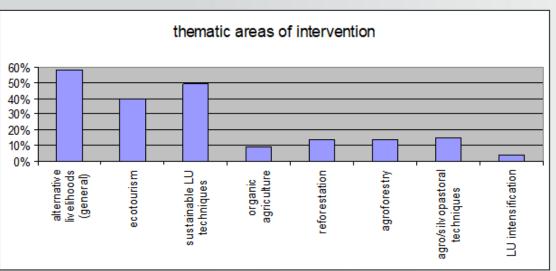
Looking at interventions across...

Portfolio-level: GEF-funded activities directed at rural landowners



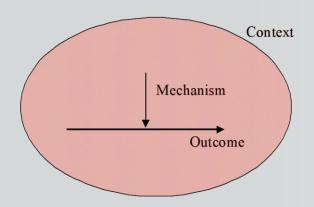






Focus on behavioral mechanisms

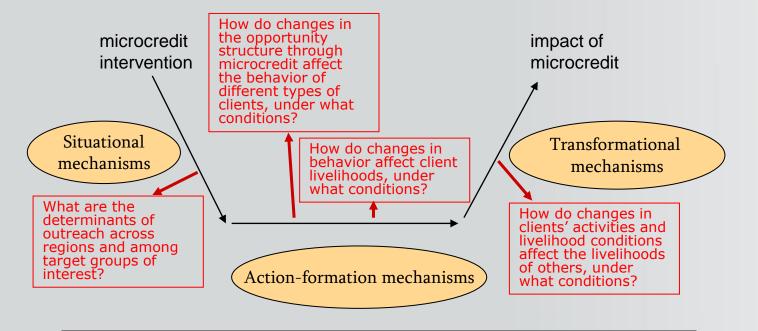
- There is no grand theory of social change, only patterns of regularity (Merton, 1967; Elster, 1989; Pawson and Tilley, 1997; Hedström and Swedberg, 1998; Astbury and Leeuw, 2010)
- Describing patterns of change in terms of mechanisms, contextual variables and outcomes
- Generative causality: under what conditions does an intervention trigger a response (mechanism) that results in particular outcome





Impact theory - microcredit

Based on Coleman (1986, 1990); Hedström and Swedberg (1998), see also Leeuw (2008)



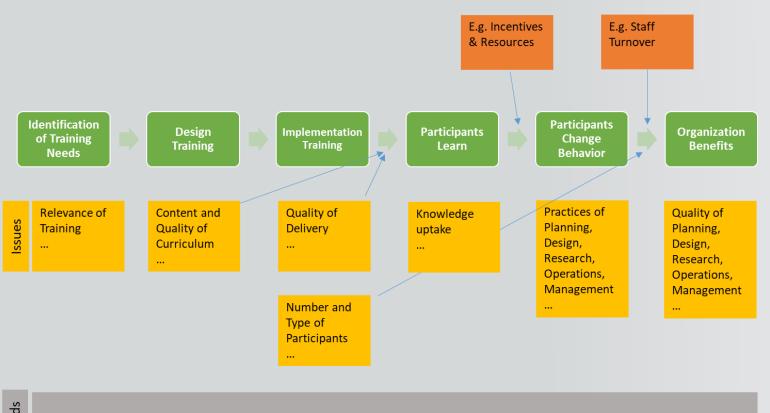


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Intervention-specific templates for program theory

Simplified Theory of Change Training





Whose theory?

- Government, implementing organizations, beneficiaries (etc.) may have different expectations and assumptions regarding how an intervention is intended to work and what it may achieve
- Reconstructing different stakeholder theories is helpful in understanding the different views and beliefs of stakeholder groups
- Generating consensus on how an intervention is intended to work can be helpful in improving stakeholder relations and may benefit the intervention implementation process and subsequent benefits

How you reconstruct program theory also depends on:

• The purpose of the evaluation (and the theory of evaluation)

Goal-oriented (objectives-based) evaluation

versus

Goal-free evaluation



Reconstructing a Program Theory (exercise and plenary)



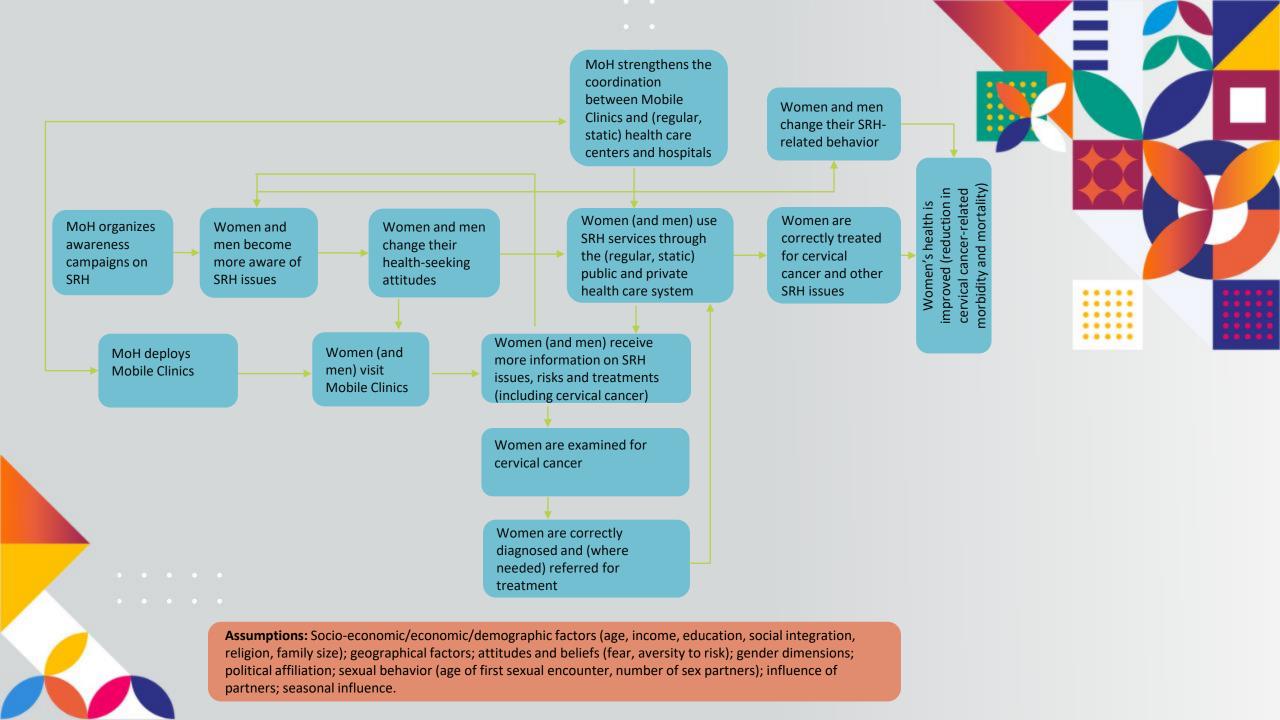
Group exercise

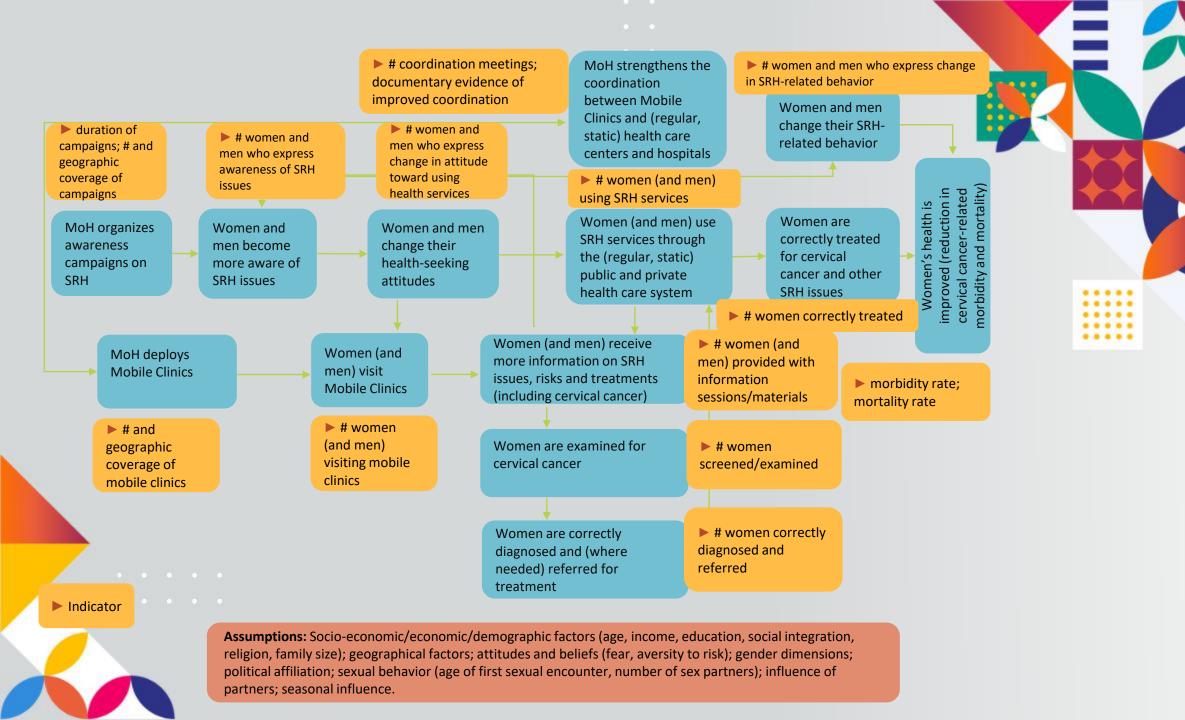
Read the case on the health sector intervention. You are then requested to work with your group on two tasks:

- Develop a program theory of the intervention.
- Identify to the extent possible (measurable) indicators relating to the different causal steps in the program theory.
- The necessary elements for the program theory are in the text. Indicators are not mentioned in the text but logically flow from the causal steps in the program theory. After the group work there will be a plenary discussion where each group will present its findings.











Using Program Theory as a framework for evaluation

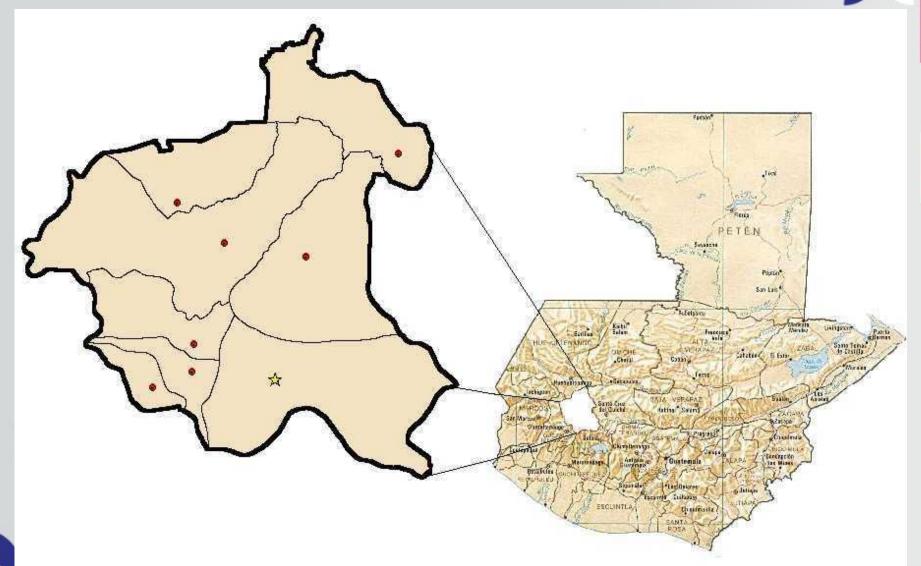


Using program theory as a framework for evaluation

- Program theory is not 'method-specific'
- Program theory as a framework for particular assumptions being tested / refined, using:
 - (Quasi-)experimental techniques
 - Regression-based techniques
 - Descriptive and inferential statistical techniques
 - (Advanced) modelling approaches
 - Participatory techniques
 - Semi-structured interviews, open interviews, focus group interviews, discourse analysis, unobtrusive measures, etc.
 - Etc. etc.



Evaluation of training in organic agriculture



Evaluation of training in organic agriculture

- EU-supported rural development projects in 8 provinces
- In each of the provinces a national NGO provided training in organic agriculture
- In-depth evaluation (case study) of 1 out of 8 provinces
- Objective: assess implementation (participation), delivery of trainings and TA to farmers and outcomes

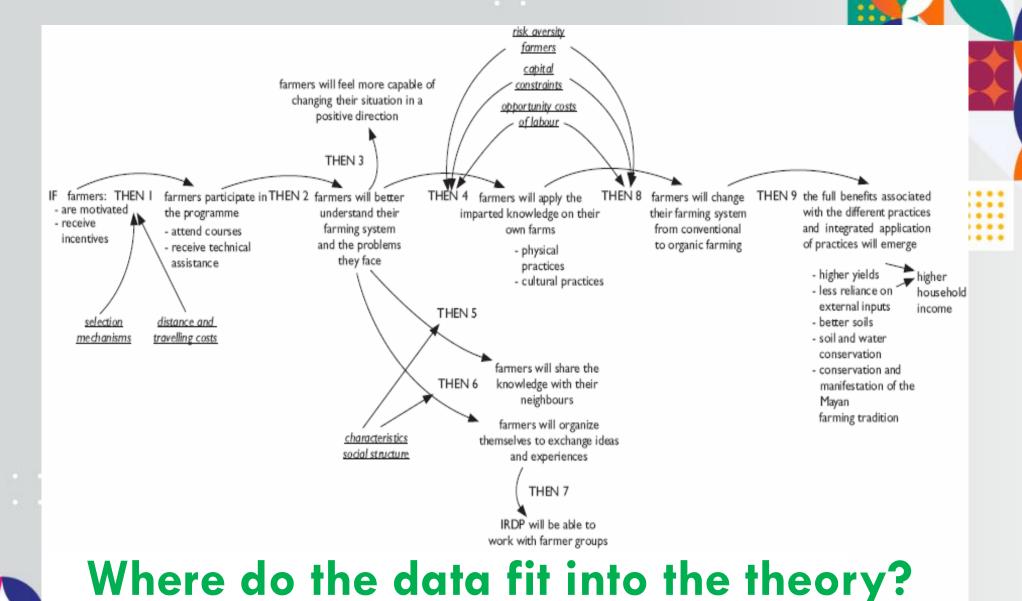


Multi-method approach

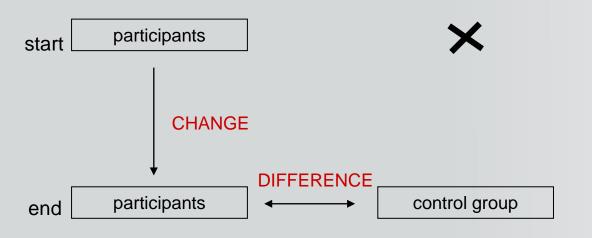
- Review of project implementation reports
- In-depth interviews with EU project staff, NGO staff, farmers
- Review of training curriculum
- Observation of training sessions
- Farms visits to inspect land use practices
- Quasi-experimental design based on baseline and ex post survey



Program theory



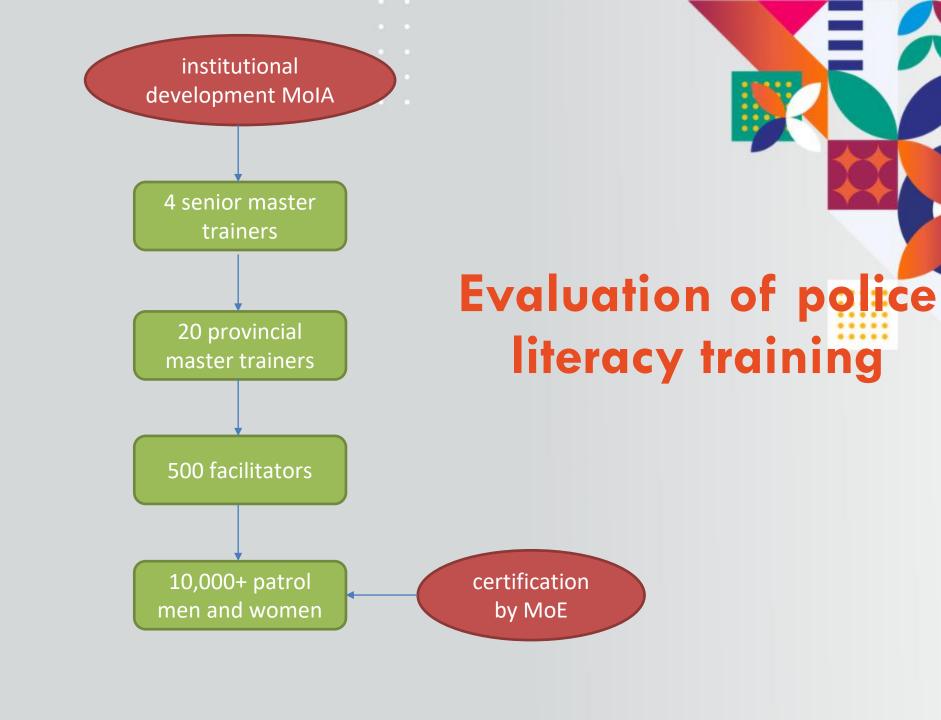
Addressing the attribution issues: a quasi-experiment





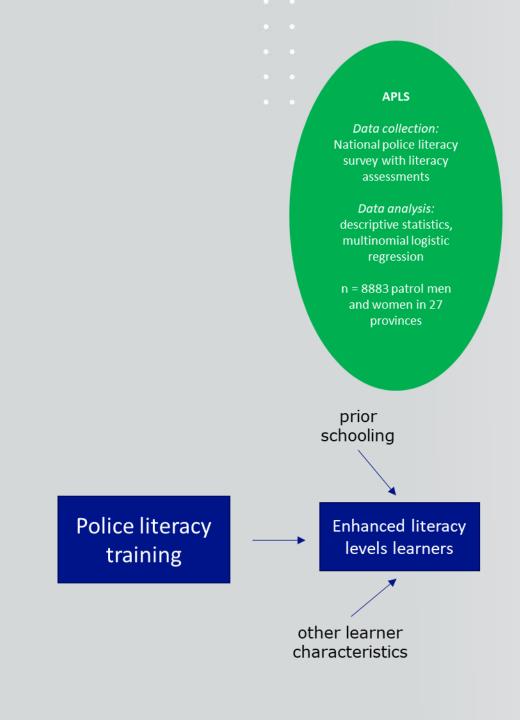
Data - outcomes

practice	participants start	participants end	control group end
burning crop residues (%)	27 % **	2 %	29 % **
applying green material (%)	25 % **	63 %	18 % **
'chemical' fertilizers (%)	96 % *	79 %	97 % *
'organic' fertilizers (%)	79 % a	83 %	18 % **
ditches (%)	56 % a	73 %	24 % **
barriers (%)	44 % ^a	58 %	21 % **
minimum tillage (%)	nihil ^b	54 %	nihil ^b
latrines (%)	15 % **	56 %	8 % **
furnaces (%)	60 %	69 %	34 % **
pig sties (%)	42 %	60 %	45 %
nurseries (%)	33 %	44 %	3 % **
medicinal plants (no. plants)	3.2 (5.3) **	8.7 (7.0)	3.2 (3.5) **
crop diversity (no. crops)	4.3 (1.7) *	4.9 (2.4)	3.2 (1.4) **
fruit tree diversity (no. trees)	4.8 (2.9) *	6.2 (3.2)	4.6 (2.3) **



Evaluation focus

- Initial focus: effectiveness (of different facilitator incentives on quality)
- Initial (local) purpose: to inform donor, to inform process of harmonization and improvement of the effectiveness and sustainability of police literacy training in MolA
- Revised focus: 'impact' (of participation in literacy training on literacy levels)
- Revised (local) purpose: to inform donor, to inform other offices with ongoing or potential projects on police literacy training
- Slightly different stakeholder audience





APLS: 'piggy-backing' on recently collected data

- Construction of indices of numeracy, writing and reading skills based on the results of several tests administered to respondents
 - Numeracy: counting, number recognition, basic maths
 - Writing: dictation, form filling
 - Reading: ability to read, comprehension, speed
- Independent variables: literacy training, prior education, other individual and regional characteristics
- Insufficient explanatory variables for statistical matching → imperfect explanatory regression model: multinomial logistic regression model

APLS impact analysis

Illustration of results: multinomial logit regression – dependent variable reading literacy

	Variabl⊗	P(Y=Low)	P(Y=Medium)	P(Y=High
	Age	-0.001	-0.006	-0.009
	_	(0.006)	(0.010)	(0.009)
	Male	0.347*	0.884**	0.863***
		(0.208)	(0.354)	(0.316)
	Single	0.004	0.016	0.087
		(0.076)	(0.112)	(0.103)
	Years of school ing	0.140***	0.309***	0.439***
		(0.010)	(0.011)	(0.011)
	Household size	-0.011*	-0.037***	-0.023**
		(0.006)	(0.010)	(800.0)
	Rural	-0.428***	-0.330**	-0.558**
		(0.104)	(0.148)	(0.149)
Job-related factors	Uniform police	0.032	-0.199**	-0.287**
		(0.059)	(0.088)	(0.084)
	Job duration (yrs)	-0.027**	0.020	0.009
		(0.012)	(0.018)	(0.017)
Literacy-related	Attendance (months)	0.047***	0.074***	0.075***
factors		(0.006)	(0.007)	(800.0)
	Literacy training	0.697***	1.060***	0.284***
		(0.073)		(0.100)
Lang (Dari/Pashto)	Both	-0.239	-0.080	-0.628**
		(0.200)	(0.331)	(0.289)
	Only 1 of them	-0.323	0.031	-0.554*
		(0.197)	(0.326)	(0.284)
	One of them + other	-0.292	-0.261	-0.943**
		(0.204)	(0.337)	(0.298)
		-1.143***	-3.564***	-2.689**
		(0.357)	(0.582)	(0.526)
	Observations	8083	8083	8083
	Log likelihood	-8165	-8165	-8165
	Pseudo R ²	0.188	0.188	0.188

Statistial Significance: *** p<0.01, ** p<0.05, * p<0.1



APLS impact analysis

Illustration of results: multinomial logit regression – dependent variable reading literacy

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	One of them + other	-0.292	-0.261	-0.943***
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Statistial Significance: *** p<0.01, ** p<0.05, * p<0.1

APLS impact analysis

Illustration of results: multinomial logit regression – dependent variable numeracy literacy

				Total Sample		
			(1)	(2)	(3)	
		Variables	P(Y=Low)	P(Y=Medium	P(Y=High)	
		Age	-0.029***	0.000	-0.001	
		-	(0.008)	(0.008)	(0.009)	
		Male	-0.360	0.274	0.518*	
			(0.250)	(0.263)	(0.311)	
		Single	-0.052	-0.184**	0.032	
			(0.094)	(0.093)	(0.105)	
		Years of schooling	0.118***	0.276***	0.463***	
			(0.019)	(0.017)	(0.017)	
		Household size	-0.006	0.001	0.006	
			(0.008)	(0.007)	(0.008)	
		Rural	-0.928***	-0.489***	-0.722***	
			(0.129)	(0.116)	(0.142)	
Job-rel	ated factors	Uniform police	0.419***	0.036	-0.354***	
			(0.076)	(0.074)	(0.085)	
		Job duration (yrs)	0.011	-0.025*	0.007	
			(0.015)	(0.015)	(0.017)	
Liten	acy-related	Attendance (months)	0.050***	0.083***	0.098***	
	factors		(0.012)	(0.011)	(0.012)	
		Literacy training	0.690***	1.142***	1.172***	
			(0.100)	(0.096)	(0.108)	
Lang. ('Dari/Pashto)	Both	0.343	-0.250	0.079	
			(0.286)	(0.247)	(0.292)	
		Only 1 of them	0.500*	-0.030	-0.013	
			(0.283)	(0.243)	(0.289)	
		One of them + other	0.415	0.266	0.233	
			(0.295)	(0.254)	(0.301)	
			0.191	-0.743*	-2.126***	
		(0.465)	(0.442)	(0.521)		
		Observations	8083	8083	8083	
		Log li keli hood	-9079	-9079	-9079	
		X ² - test	X ² (29)=3894	į.		
		Pseudo R ²	0.175	0.184	0.184	

Statistial Significance: *** p<0.01, ** p<0.05, * p<0.1

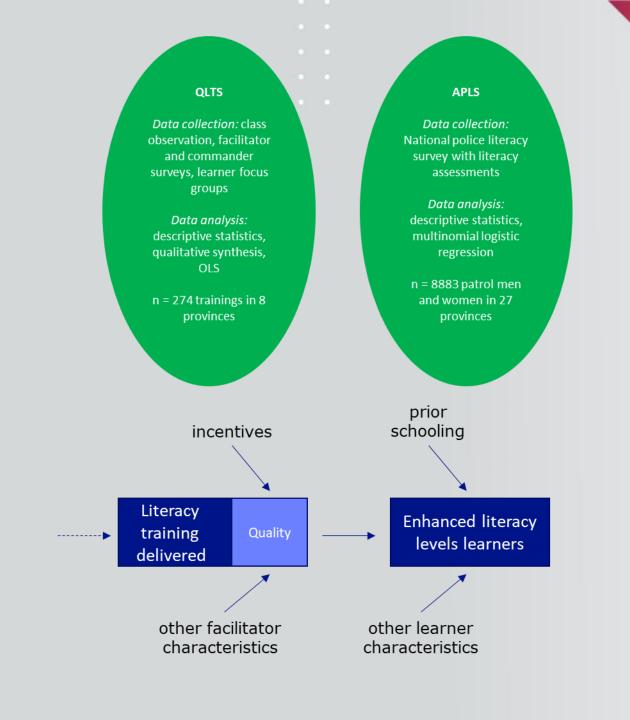
Key conclusion

Despite some limitations in the data, the findings of the APLS impact analysis suggest that police literacy trainings have significantly improved literacy levels among the Afghan Police in all three dimensions of literacy (numeracy, reading, writing), controlling for other factors such as prior education and other individual and regional explanatory variables

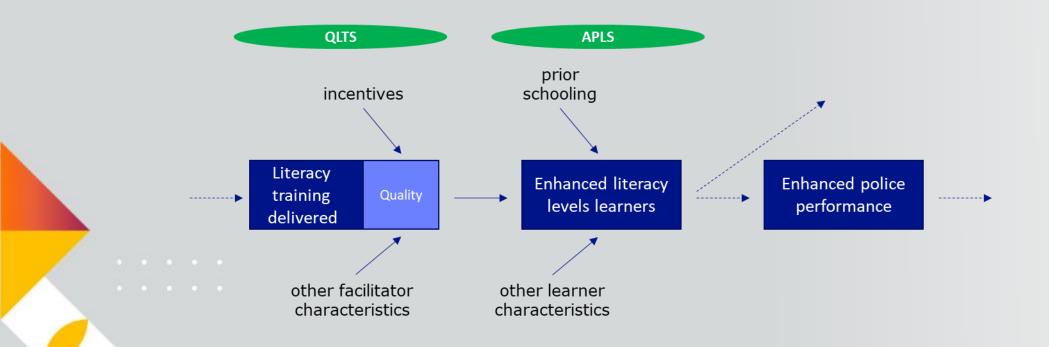


Is that enough?

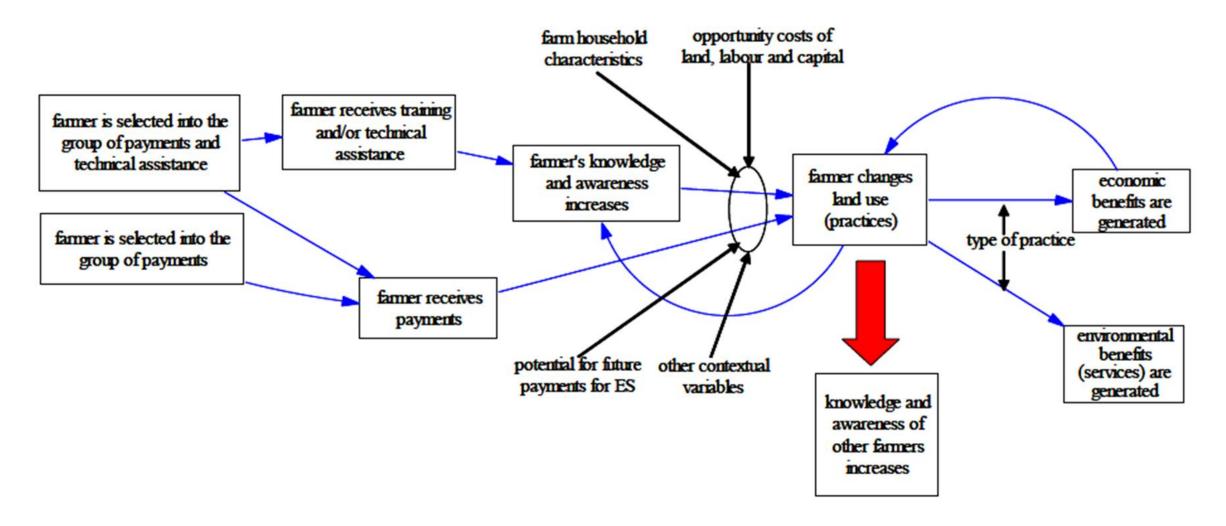




Analysis shows how two complementary inquiries on two steps in the causal chain can enhance validity of causal claim



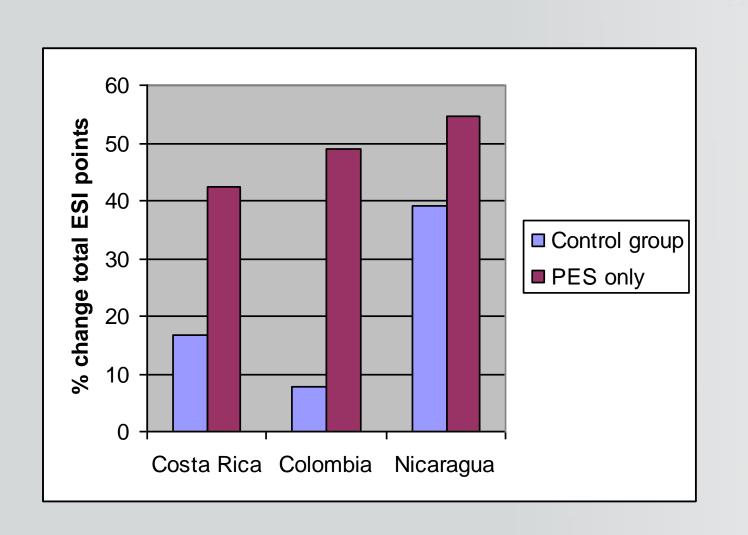




Importance of a mixed methods approach: the logic of comparative advantages

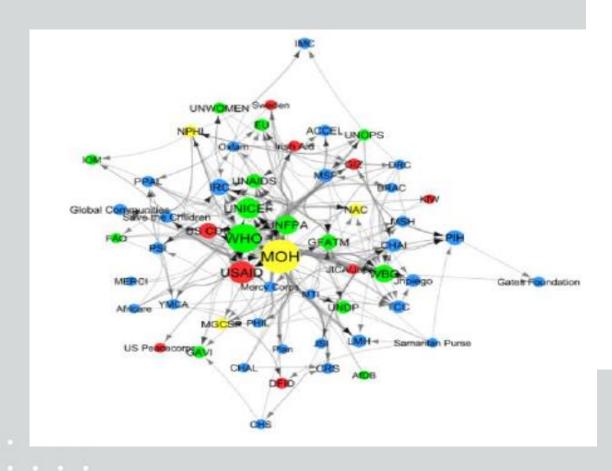
- The randomized experiment can test the effectiveness of different incentives (PES and TA) on LU changes (from remote sensing data) and subsequently the environmental (from ES index calculations, remote sensing data) and socio-economic (from survey data) effects of these changes (internal validity)
- Survey data ('sub-group') analysis and case studies can tell us how incentives have different effects (knowledge, adoption) on particular types of farm households (strengthens internal validity and increases external validity of findings)
 - Direct observation in selected sites, semi-structured interviews and focus group conversations can tell us more about the nature of effects in terms of production, consumption, poverty alleviation, etc. (internal validity and construct validity) as well as possible unintended effects (e.g. spillover effects, displacement effects)

Some results: PES group - control group

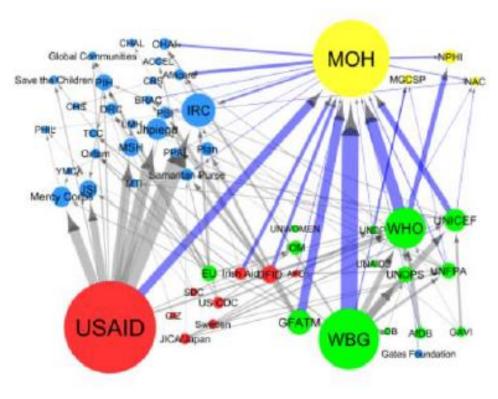




Grounded theory using social network analysis



Knowledge leadership in the Health Sector in Liberia



Financial Flows in the Health Sector in Liberia



Deductive and inductive approach



- 1. How did outreach evolve? Was there increased outreach among the rural poor?
- 2. What are the factors that explain outreach/access?
- 3. What are the implications for poverty alleviation?

Keep in mind the following:

- Fit for purpose
- Sources of theory
- Principles for developing a "testable" program theory
- Objectives-based evaluation and unintended effects
- Intervention-centric bias
- Confirmation bias













