



Independent
Evaluation
Office
United Nations Development Programme

GEI
Global
Evaluation
Initiative

Theory-Based Evaluation in Practice

2022 NEC Conference
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/undp_evaluation



/Indep. Evaluation Office



Introduction



Objectives of the workshop

After this workshop, participants have developed an initial sound understanding of the role of program theory in evaluation and how to apply theory-based evaluation in practice. More specifically, participants will have a greater understanding of:

- Different purposes and uses of program theory in evaluation
- Principles for reconstructing a program theory
- Applications of theory-based evaluation in practice





Outline

- 9.00 – 10.30: Principles of Theory-Based Evaluation

coffee/tea

- 11.15 – 12.30: Reconstructing a Program Theory (exercise)

lunch

- 14.00 – 15.15: Reconstructing a Program Theory (continued and plenary discussion)

coffee/tea

- 15.45 – 17.00: Using Program Theory as a framework for evaluation



Principles of Theory-Based Evaluation



Definitions

“[Program theory] is a set of hypotheses upon which people build their program plans” (Weiss, 1998:55).

“[TBE] consists of an explicit theory or model of how the program causes the intended or observed outcomes and an evaluation that is at least partly guided by this model” (Rogers et al., 2000:5).

Program theory cannot be simply ‘observed’ but must be reconstructed.

External & Internal Assumptions

Scale

The GEI brand enhances the partnership's convening power, supports the establishment of effective collaborations with external partners, and helps to attract new partners and funding, all of which contribute to achieving economies of scale in ECD

Quality

GEI's quality of work benefits from common standards, expertise and knowledge sharing among partners, and joint work to optimize partners' comparative advantages

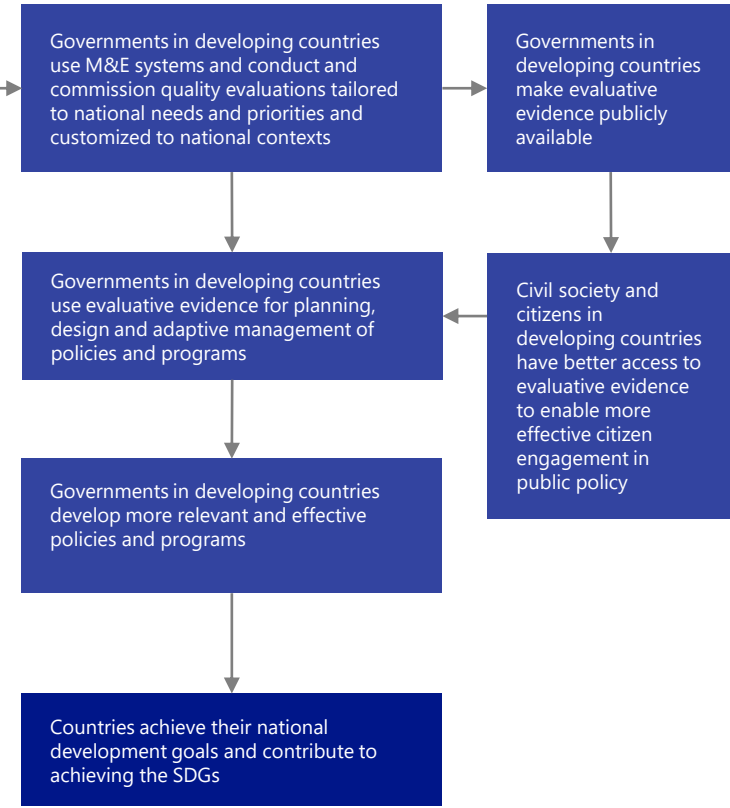
Strategic Orientation

The strategic orientation of GEI's work benefits from a shared work program and an efficient division of labor based on partners' comparative advantages, as well as strategic collaborations that leverage key synergies

- Develop a culture of evidence-informed decision making in developing countries**
- GEI contributes to bringing together national and international stakeholders to better coordinate evaluation plans and initiatives to strengthen M&E systems and capacities in governments in (selected) developing countries
 - GEI engages in awareness-raising activities on the role of M&E among governments and other stakeholders in developing countries
 - GEI provides TA and advisory services to governments in (selected) developing countries:
 - To strengthen the enabling environment (understanding of the role of M&E in learning and accountability; legislation; policies)
 - To develop and support organizational processes and systems
- Strengthen a cadre of evaluators, M&E specialists, and other evaluation stakeholders in developing countries** (especially in priority M&E areas: gender, environmental sustainability and inclusion)
- GEI provides tailored global, regional, national M&E trainings to evaluation stakeholders from developing countries
 - GEI provides institution-specific training on M&E issues to governments in (selected) developing countries
 - GEI establishes a scholarship scheme to support training M&E professionals, prioritizing (E)FDEs
 - GEI establishes an internship program for (emerging) evaluators and M&E specialists in developing countries
 - GEI develops, applies and shares good practices and international standards for M&E training
 - GEI helps develop quality M&E curricula and competencies in (selected) academic institutions in developing countries
- Generate M&E knowledge** (especially in priority M&E areas: gender, environmental sustainability and inclusion)
- GEI collects and curates knowledge and lessons learned from internal and external sources
 - GEI (co-) conducts research and (co-) generates knowledge on M&E related themes, practices, processes, systems and methods
- Share M&E knowledge** (especially in priority M&E areas: gender, environmental sustainability and inclusion)
- GEI publishes and shares knowledge through publication series, tools and learning events
 - GEI (co-) implements a dedicated knowledge platform on M&E issues
 - GEI (co-) organizes the National Evaluation Capacities (NEC) Conference
 - GEI organizes the gLocal Evaluation Week
 - GEI (co-) organizes and participates in other learning and convening events
 - GEI collaborates with ECD partners to facilitate knowledge sharing and dialogue

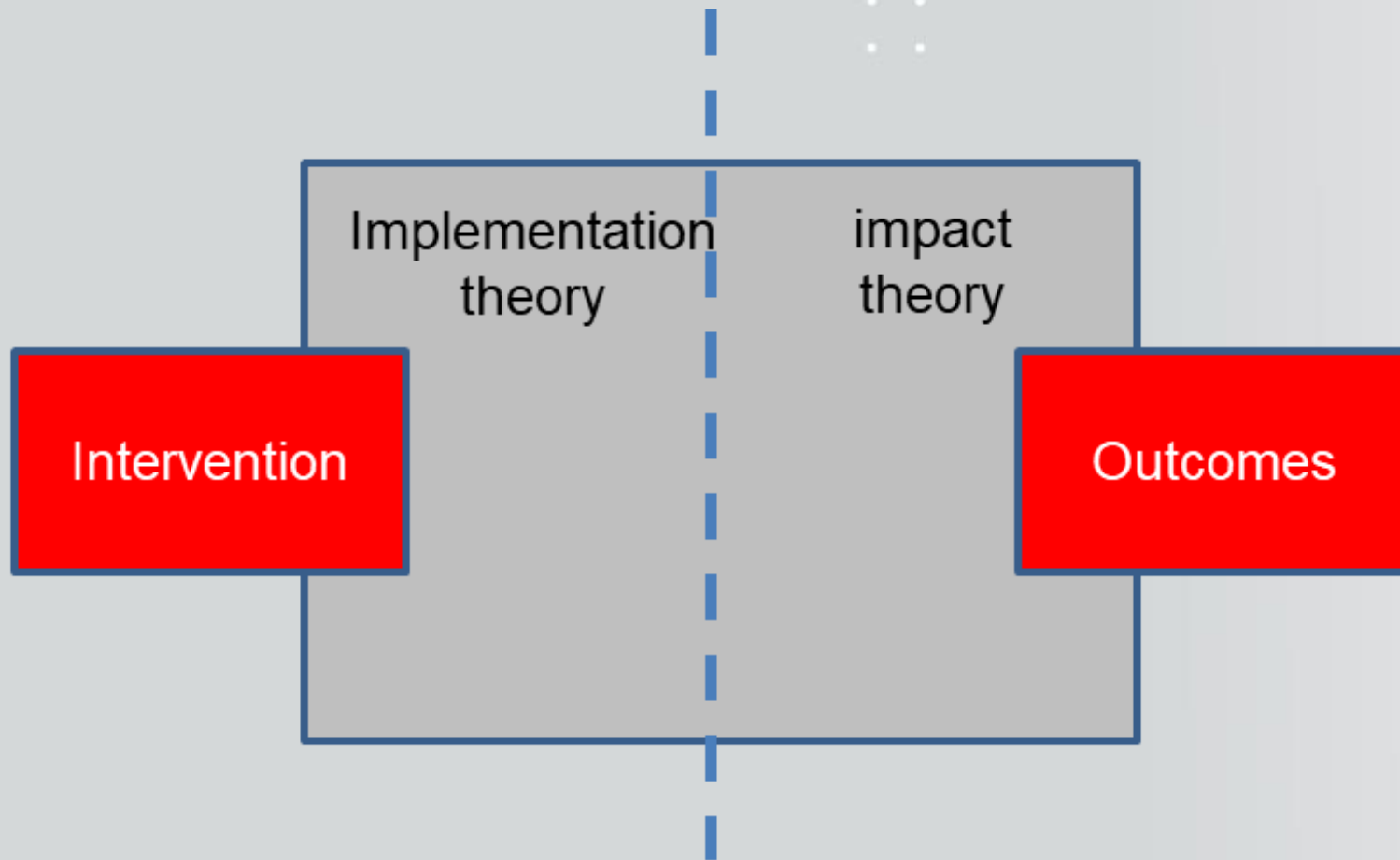
- Governments in developing countries are increasingly capable of coordinating evaluations at central government and sectoral levels as well as initiatives to strengthen M&E systems and capacities
- Governments and other stakeholders in developing countries better understand the role of M&E in (evidence-informed) decision-making, organizational learning and accountability
- Governments in developing countries put in place or improve a regulatory and policy environment that helps practitioners and decision-makers to produce and use evaluative evidence more effectively
- Governments in developing countries put in place or improve M&E organizational frameworks, processes and systems to support (evidence-informed) decision-making, organizational learning and accountability
- Governments and other stakeholders in developing countries are better capable of conducting evaluations and of managing and using M&E systems for (evidence-informed) decision-making, organizational learning and accountability (especially in priority M&E areas: gender, environmental sustainability and inclusion)
- Governments and other stakeholders in developing countries use M&E knowledge products and attend knowledge events

GEI Theory of Change



Feedback

GEI teams learn from existing initiatives and their outcomes and improve the quality, responsiveness and context specificity of their trainings, advisory work and technical assistance



Theory failure vs. implementation failure

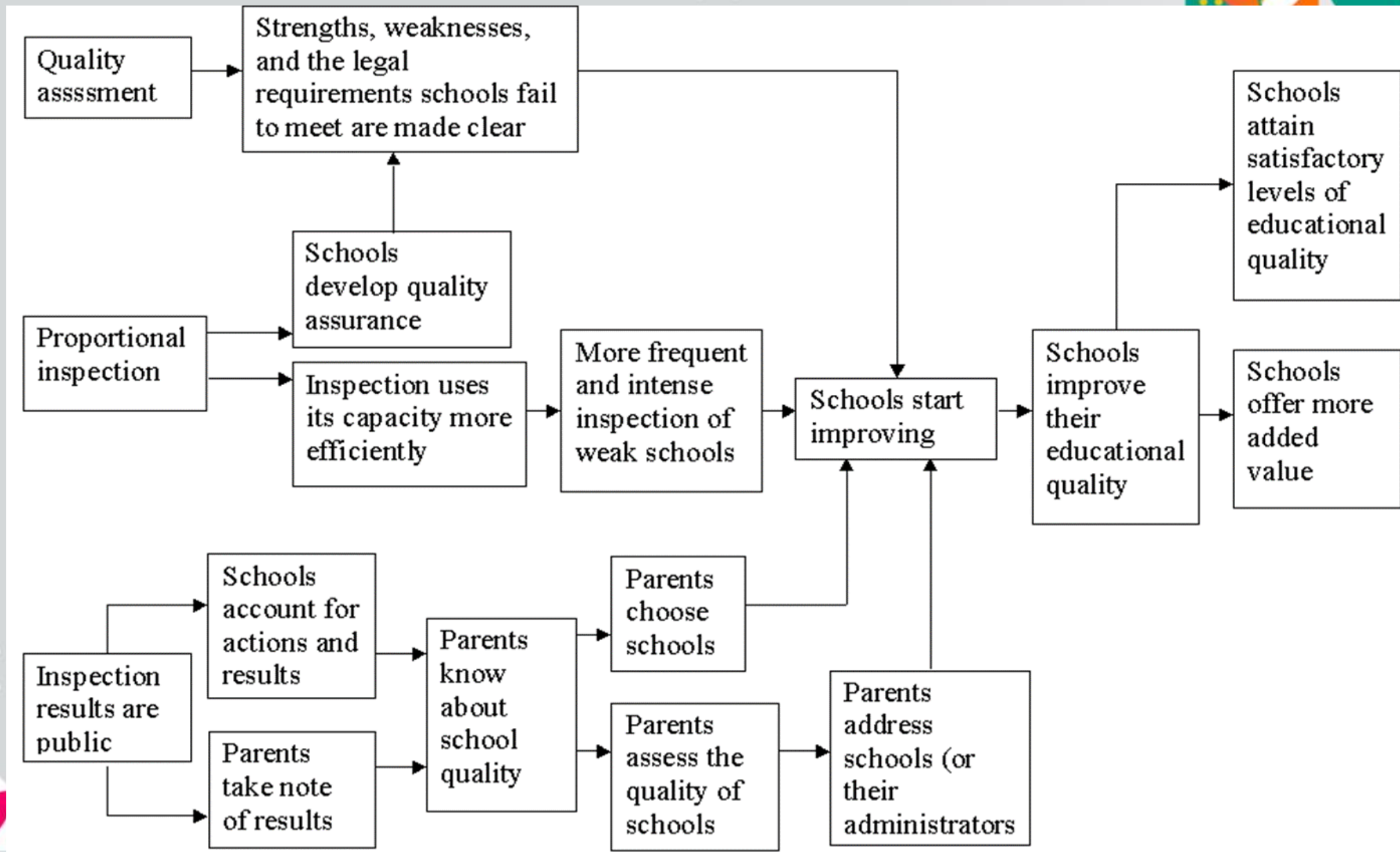
Purpose of program theory in evaluation

- **Understanding why** interventions do or do not work (implementation versus theory failure)
- **Generating a consensus** on what the intervention is intended to achieve and how (formative use)
- Program theory as an overall **sense-making framework**
- Using program theory as **a basis for data collection and analysis** or M&E system
- Dealing with **causality**

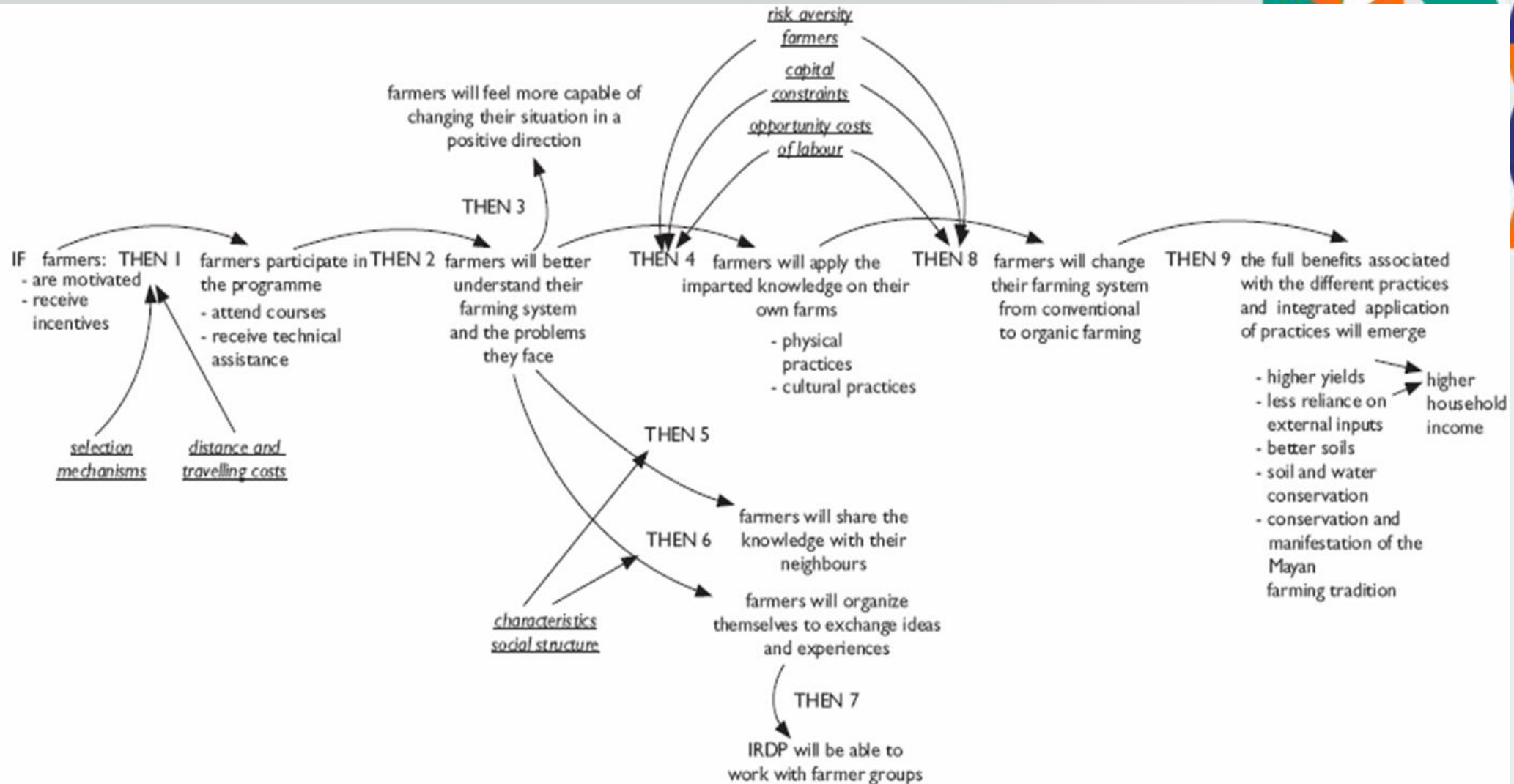
Exercise – “good” program theory

- You will be given a particular representation of a program theory
- Please respond to the following question:
 1. Do you find this a convincing program theory?
 2. Which purpose(s) of PT in evaluation would this theory support? (e.g. mention 1 or 2)?
 3. What do you consider to be strong aspects of this program theory?
 4. What do you consider to be weak aspects of this program theory?

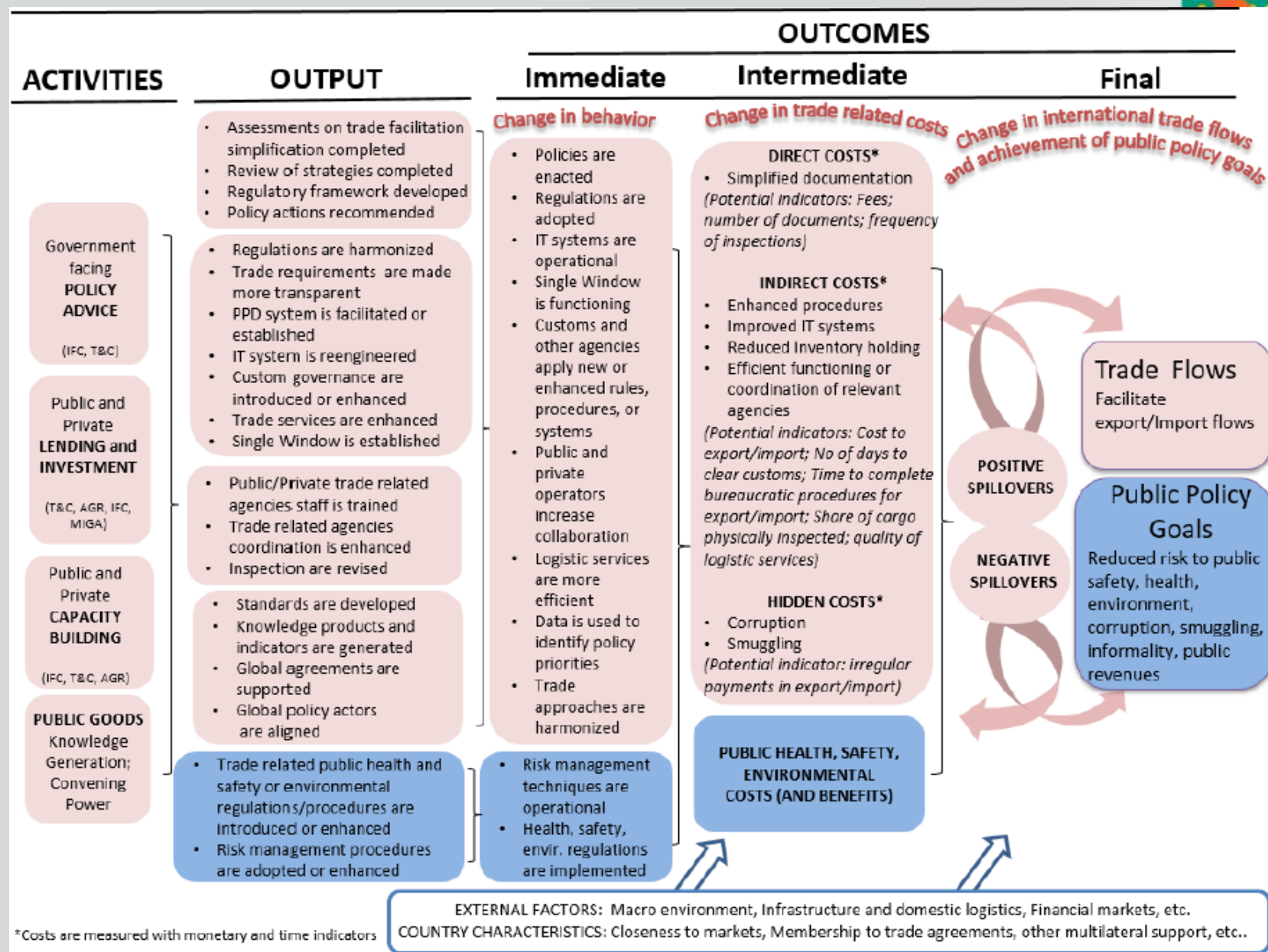
1 - school inspection



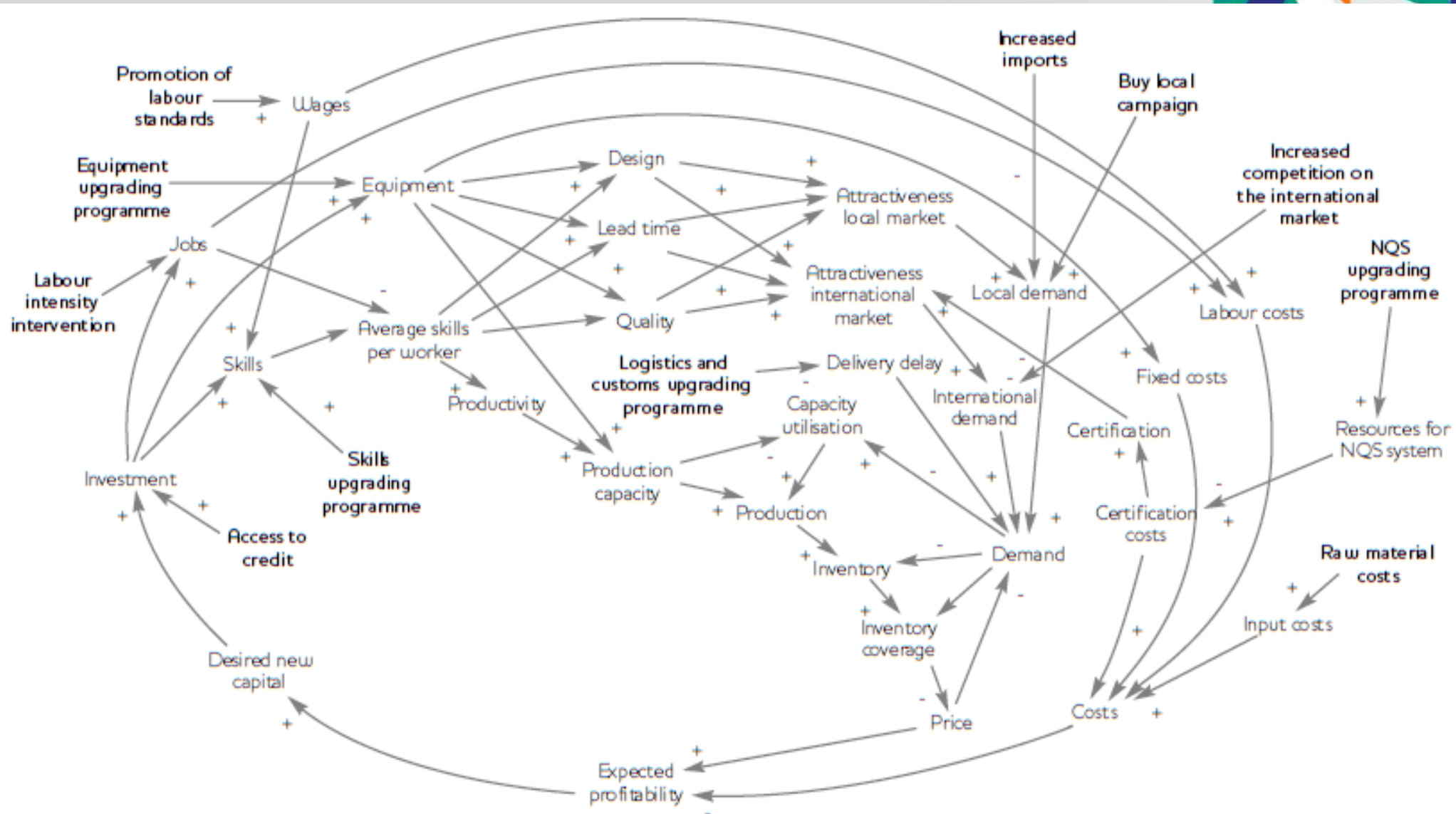
2 - organic agriculture



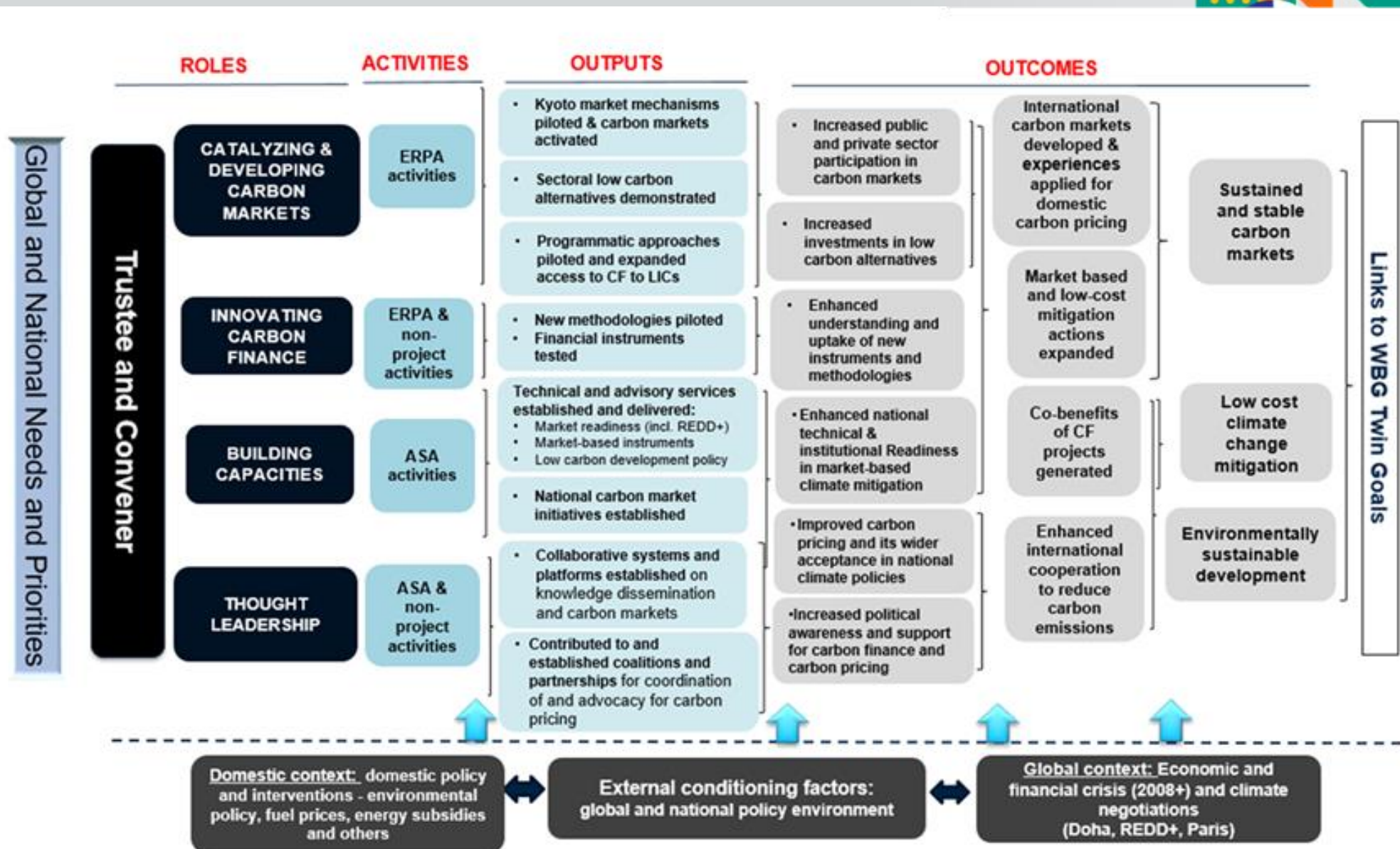
3 - trade facilitation



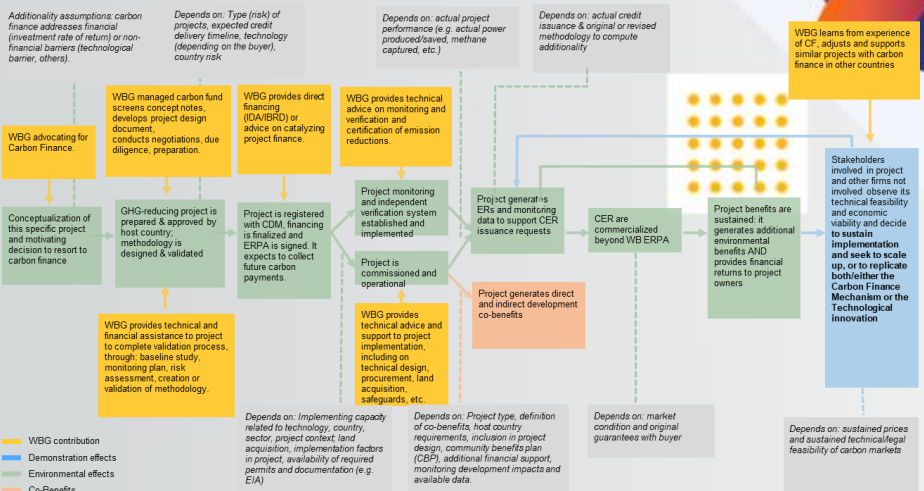
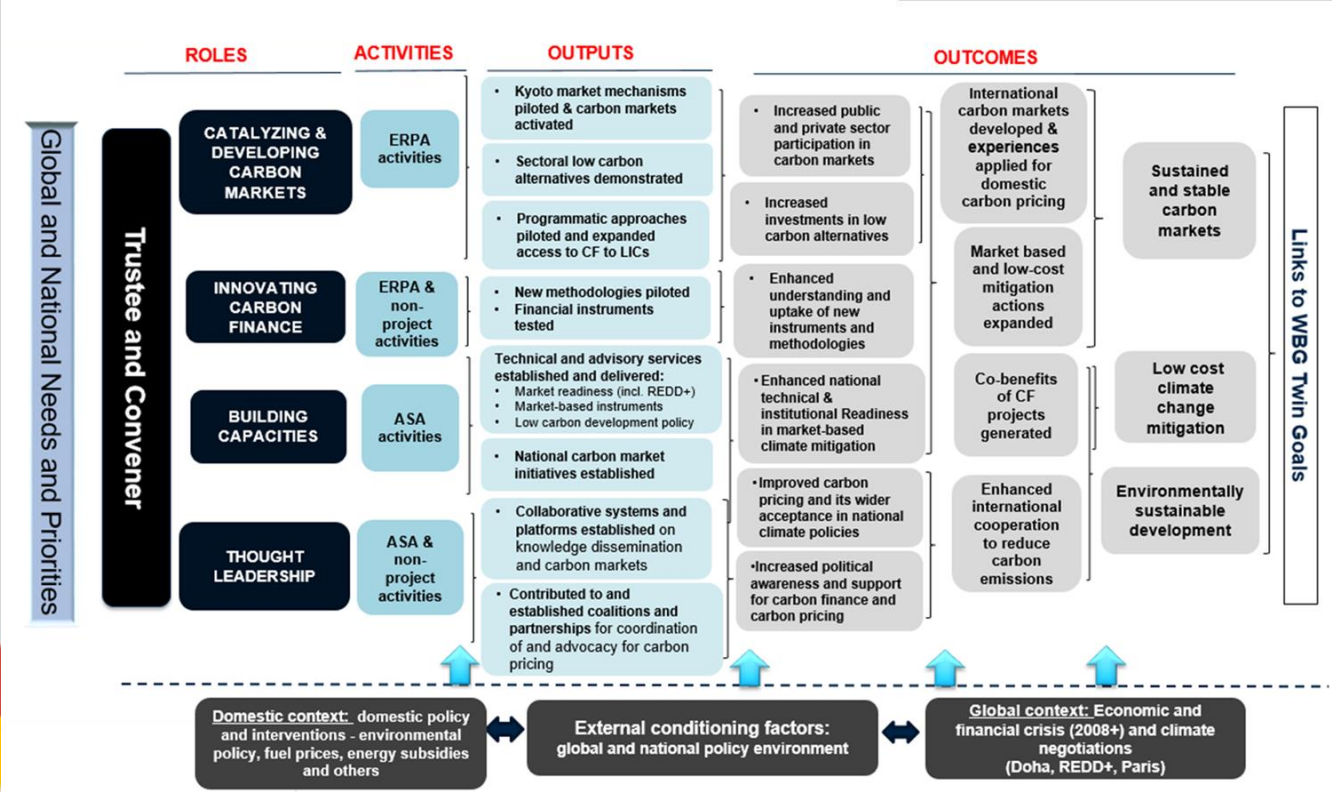
4 - leather shoe industry



Program theory as a sense-making framework



Nested theories



Nested 'detailed' ToC

Synthetic 'high-level' ToC

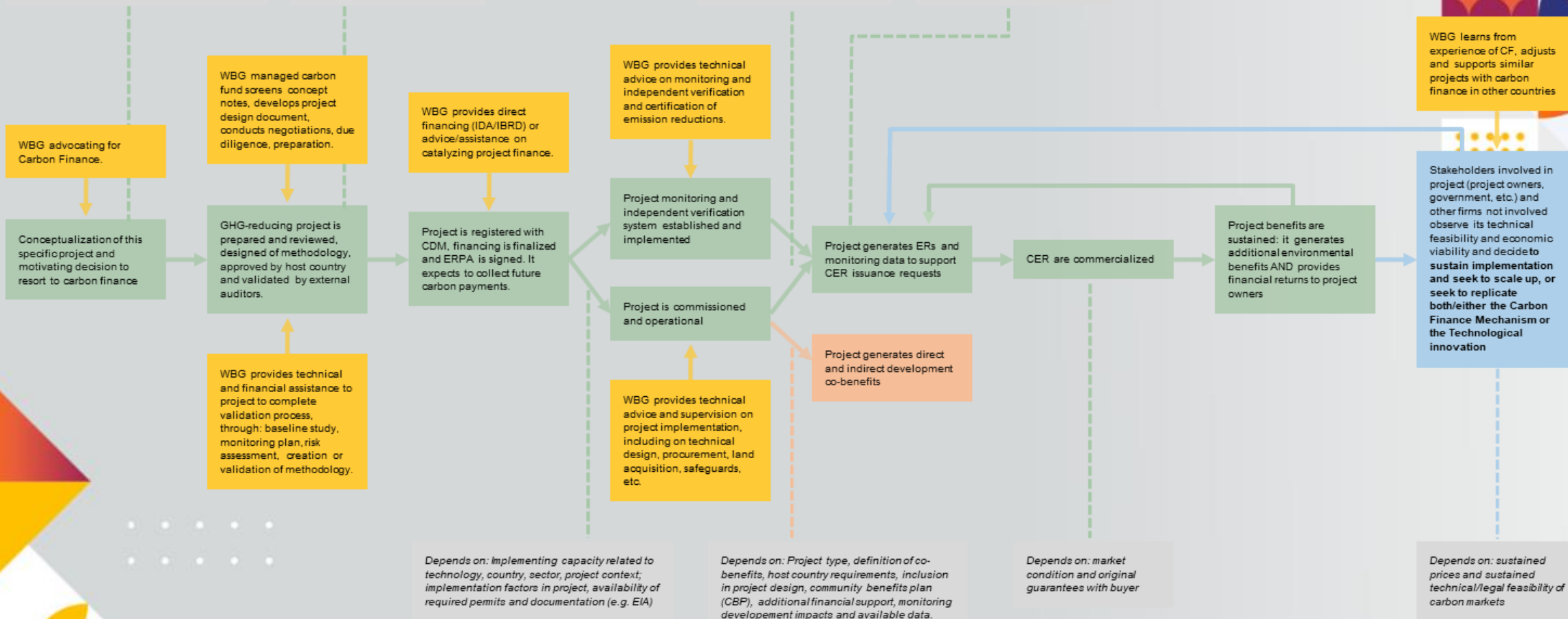
Testable program theory

Additionality assumptions: carbon finance addresses financial (investment rate of return) or non-financial barriers (technological barrier, others) or there is benefits to using carbon finance as a mechanisms.

Depends on: Type (risk) of projects, expected credit delivery timeline, technology (depending on the buyer), country risk

Depends on: actual project performance (e.g. actual power produced/saved, methane captured, etc.)

Depends on: actual credit issuance, abatement costs, and original methodology to compute additionality

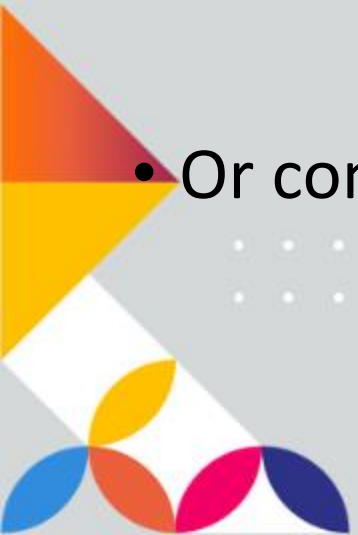


“Good” program theory

- What is “good” program theory depends on the purpose of the program theory in the evaluation
- Good principles of a *testable* program theory in evaluation:
 - Be specific
 - Be consistent in formulations
 - Think about the warrants (i.e. is it logical to expect that a contributes to b)
 - Think about the underlying assumptions (i.e. under what conditions is a likely to contribute to b)

Two broad strategies for reconstructing program theories

- ‘Right to left’: from objectives (or “problems”) to underlying causes to activities/outputs
- ‘Left to right’: from activities/outputs to direct outcomes to indirect outcomes (objectives)
- Or combination



Program theory reconstruction for evaluation (main sources)

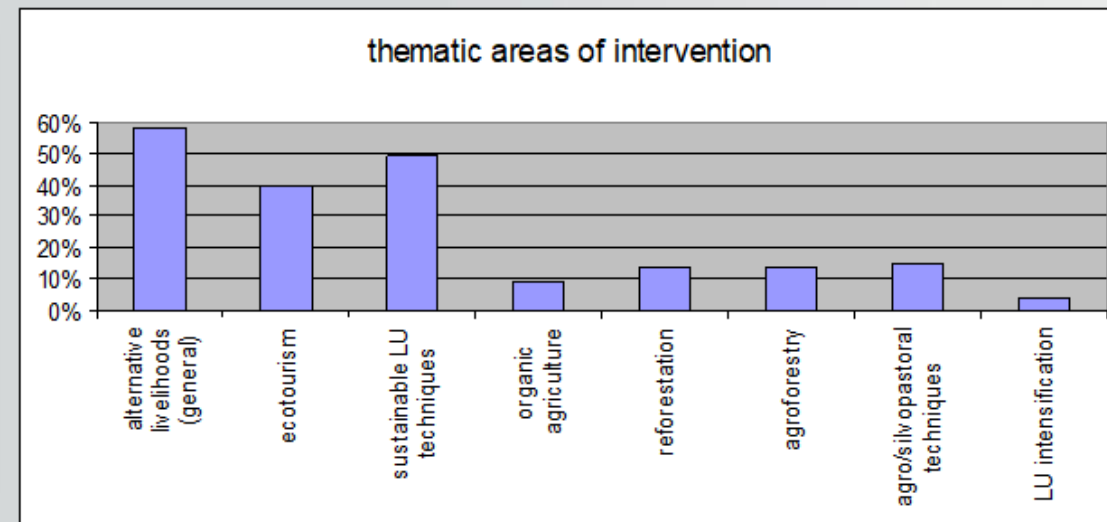
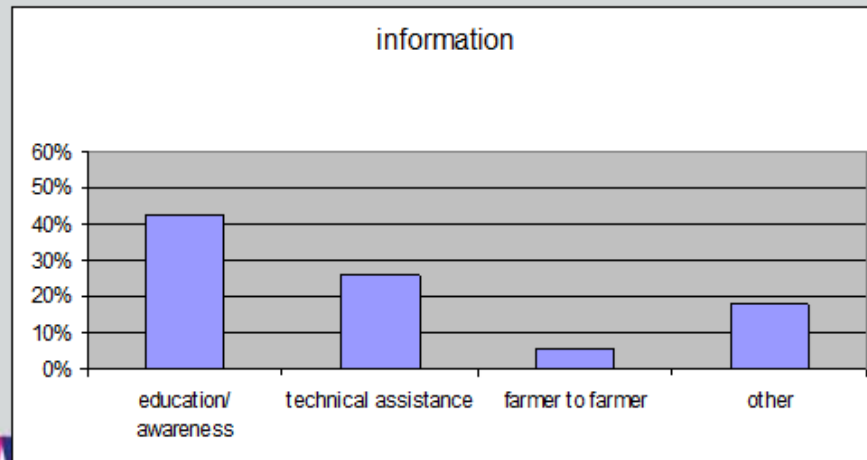
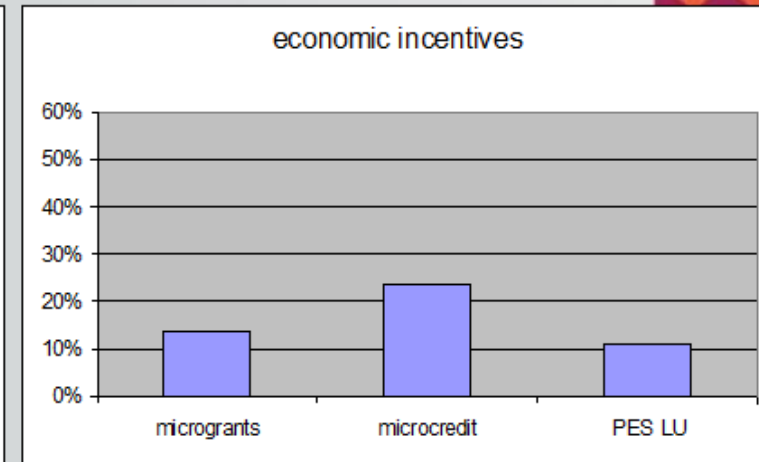
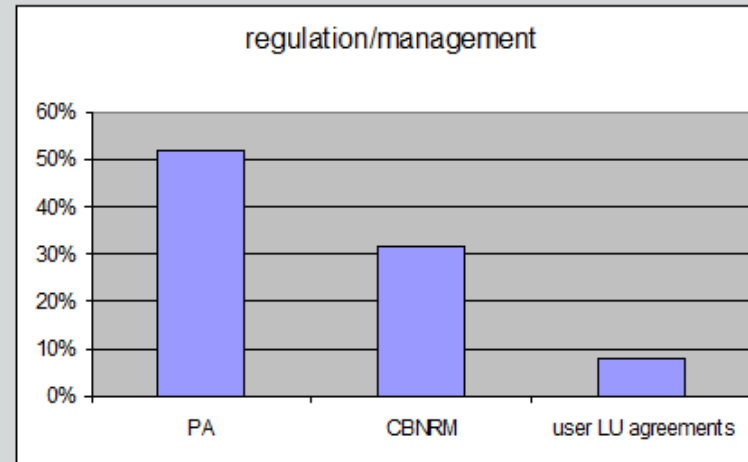
- Intervention-related documents (policy, strategy, project ; design, monitoring, supervision, research,.....)
- Interviews with stakeholders (funders, implementing agencies, beneficiaries,.....)
- Existing knowledge (documentation) about similar (types of) interventions (broader literature ; policy/grey literature, academic literature,.....)

Frameworks for reconstructing program theory

- **Policy instruments:** sticks, carrots, sermons (Bemelmans-Videc et al., 2003)
- **Behavioral mechanisms:** social norms, profit-seeking behavior, demonstration and copying behavior, peer pressure, etc.
- Coleman's **Theory of Social Action** (1986)
 - Situational mechanisms
 - Action-formation mechanisms
 - Transformational mechanisms
- **Intervention-specific** templates for program theory

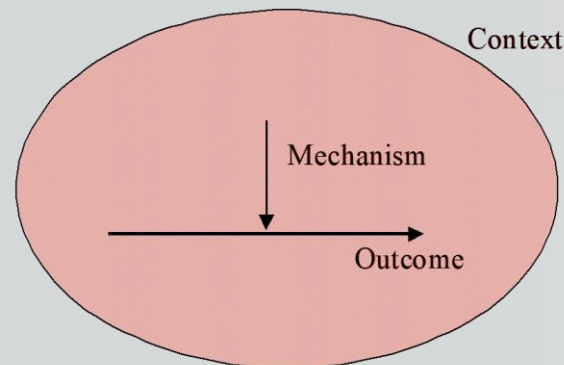
Looking at interventions across...

Portfolio-level: GEF-funded activities directed at rural landowners



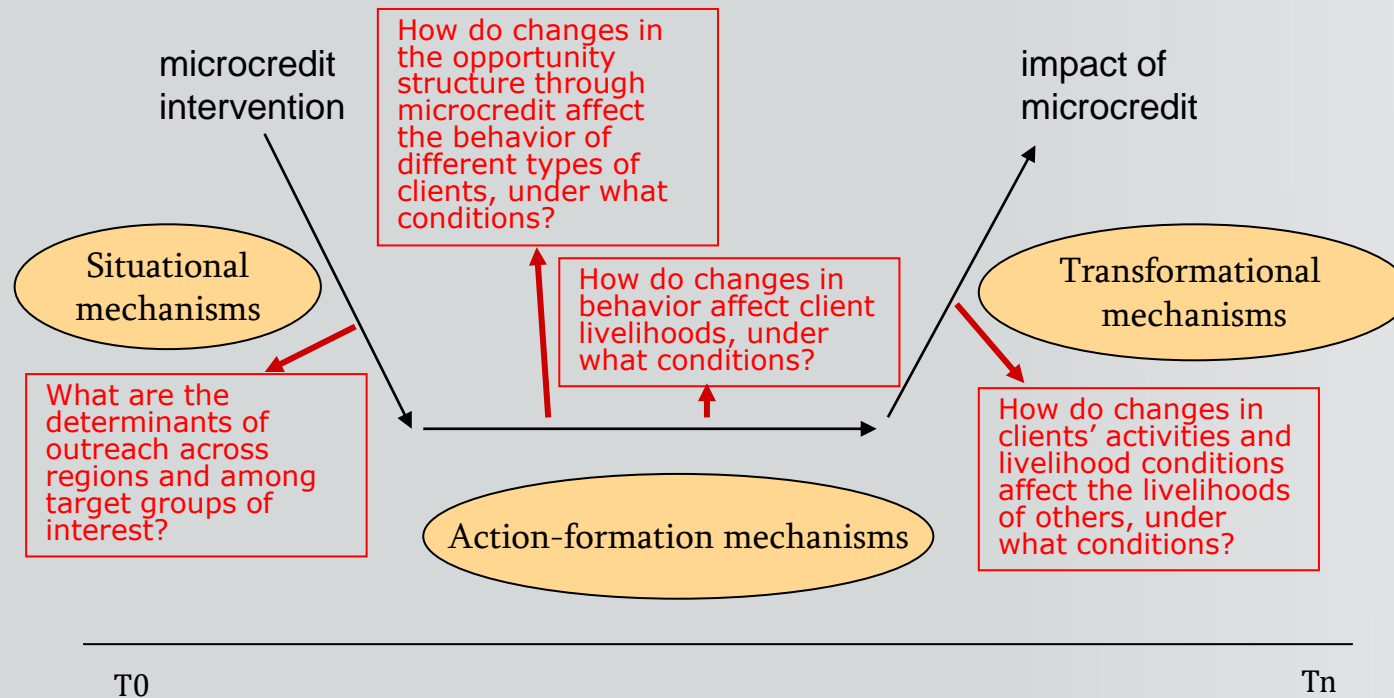
Focus on behavioral mechanisms

- There is no grand theory of social change, only **patterns of regularity** (Merton, 1967; Elster, 1989; Pawson and Tilley, 1997; Hedström and Swedberg, 1998; Astbury and Leeuw, 2010)
- Describing patterns of change in terms of **mechanisms, contextual variables and outcomes**
- **Generative causality:** under what conditions does an intervention trigger a response (mechanism) that results in particular outcome



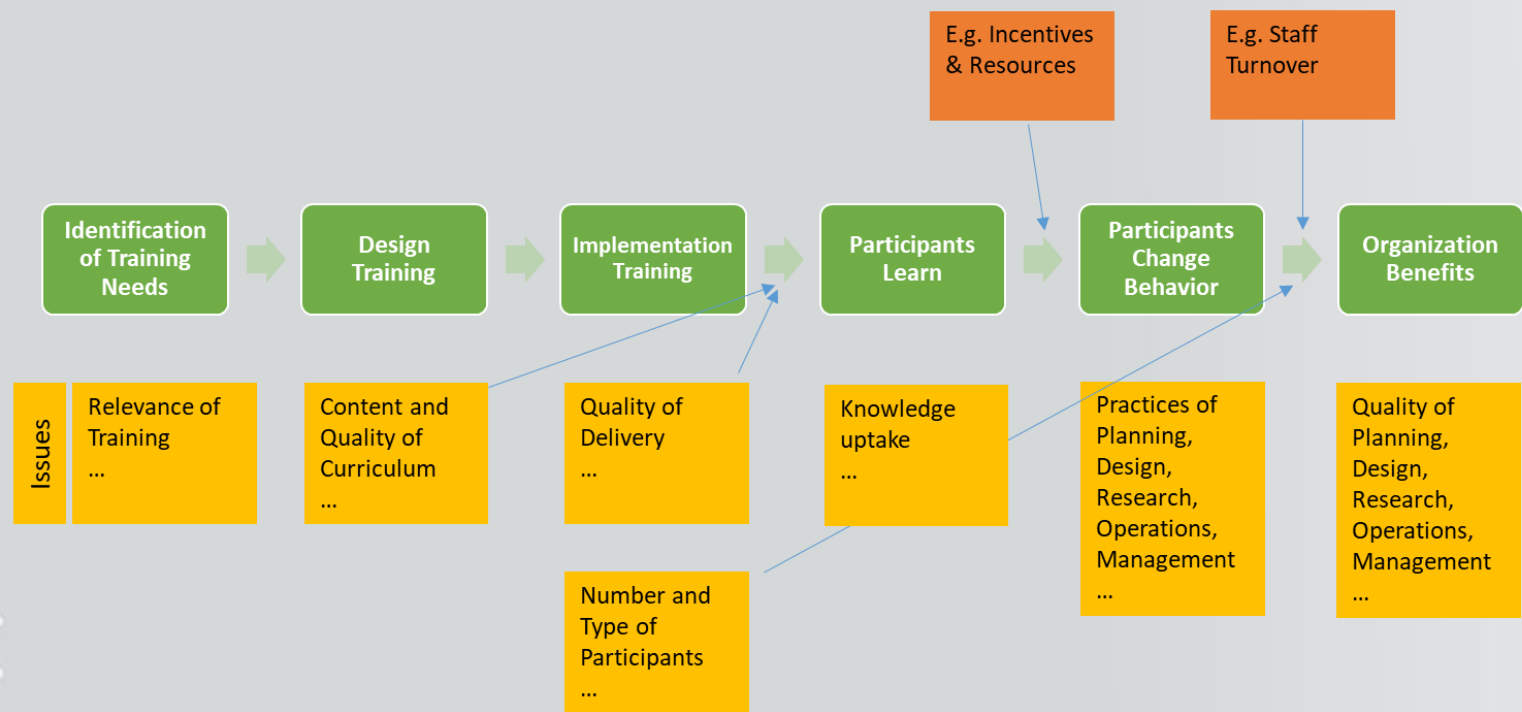
Impact theory - microcredit

Based on Coleman (1986, 1990); Hedström and Swedberg (1998), see also Leeuw (2008)



Intervention-specific templates for program theory

Simplified Theory of Change Training



Methods

Specific methods and data sources differ according to causal step or underlying assumption

Whose theory?

- Government, implementing organizations, beneficiaries (etc.) may have different expectations and assumptions regarding how an intervention is intended to work and what it may achieve
- Reconstructing different stakeholder theories is helpful in understanding the different views and beliefs of stakeholder groups
- Generating consensus on how an intervention is intended to work can be helpful in improving stakeholder relations and may benefit the intervention implementation process and subsequent benefits



How you reconstruct program theory also depends on:

- The purpose of the evaluation (and the theory *of* evaluation)
 - Goal-oriented (objectives-based) evaluation
- versus
- Goal-free evaluation



Reconstructing a Program Theory (exercise and plenary)

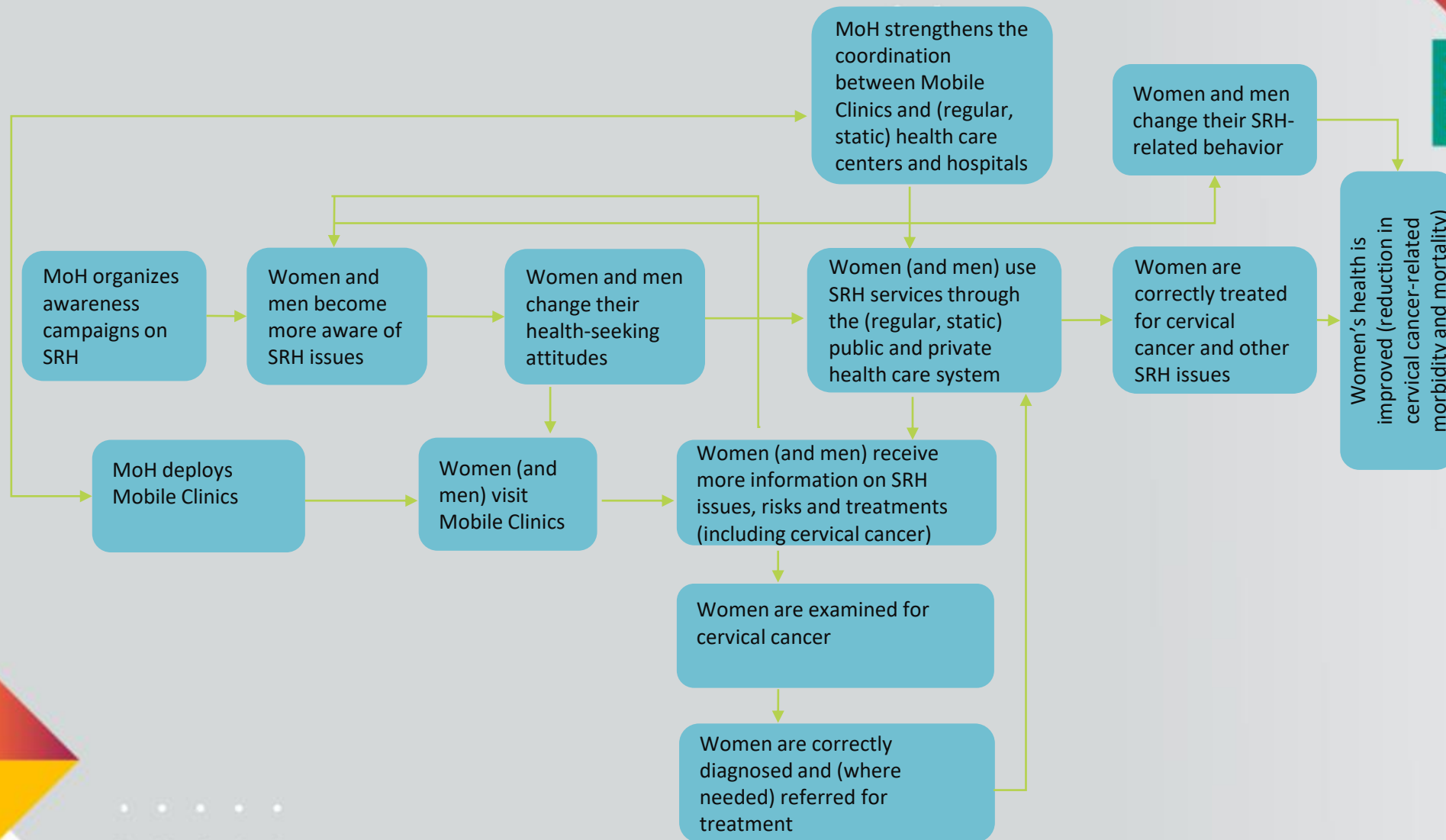


Group exercise

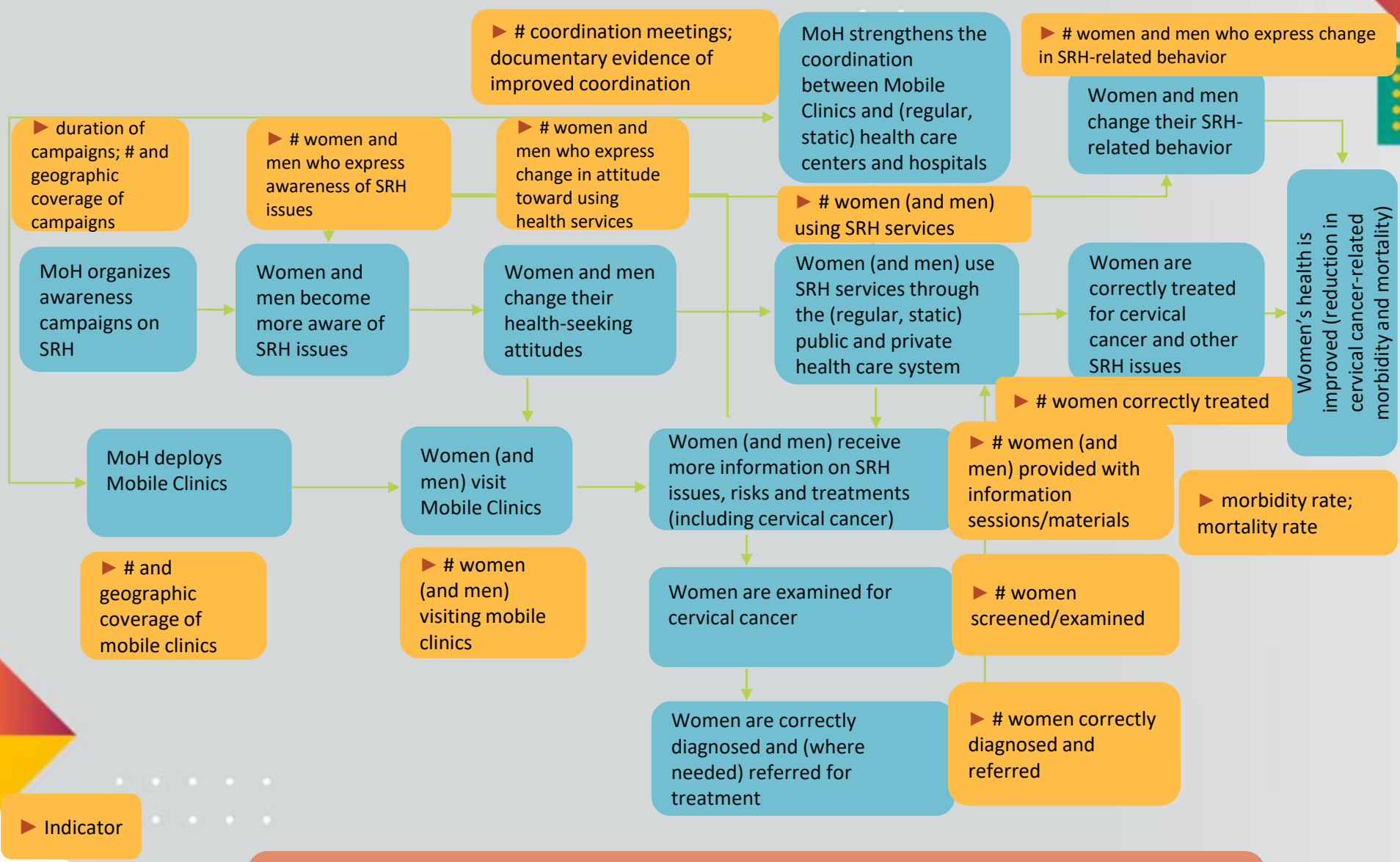
Read the case on the health sector intervention. You are then requested to work with your group on two tasks:

- Develop a program theory of the intervention.
 - Identify to the extent possible (measurable) indicators relating to the different causal steps in the program theory.
-
- The necessary elements for the program theory are in the text. Indicators are not mentioned in the text but logically flow from the causal steps in the program theory. After the group work there will be a plenary discussion where each group will present its findings.





Assumptions: Socio-economic/economic/demographic factors (age, income, education, social integration, religion, family size); geographical factors; attitudes and beliefs (fear, aversity to risk); gender dimensions; political affiliation; sexual behavior (age of first sexual encounter, number of sex partners); influence of partners; seasonal influence.



Assumptions: Socio-economic/economic/demographic factors (age, income, education, social integration, religion, family size); geographical factors; attitudes and beliefs (fear, aversity to risk); gender dimensions; political affiliation; sexual behavior (age of first sexual encounter, number of sex partners); influence of partners; seasonal influence.

Using Program Theory as a framework for evaluation



Using program theory as a framework for evaluation

- Program theory is not ‘method-specific’
- Program theory as a framework for particular assumptions being tested / refined, using:
 - (Quasi-)experimental techniques
 - Regression-based techniques
 - Descriptive and inferential statistical techniques
 - (Advanced) modelling approaches
 - Participatory techniques
 - Semi-structured interviews, open interviews, focus group interviews, discourse analysis, unobtrusive measures, etc.
 - Etc. etc.





Evaluation of training in organic agriculture

- EU-supported rural development projects in 8 provinces
- In each of the provinces a national NGO provided training in organic agriculture
- In-depth evaluation (case study) of 1 out of 8 provinces
- Objective: assess implementation (participation), delivery of trainings and TA to farmers and outcomes

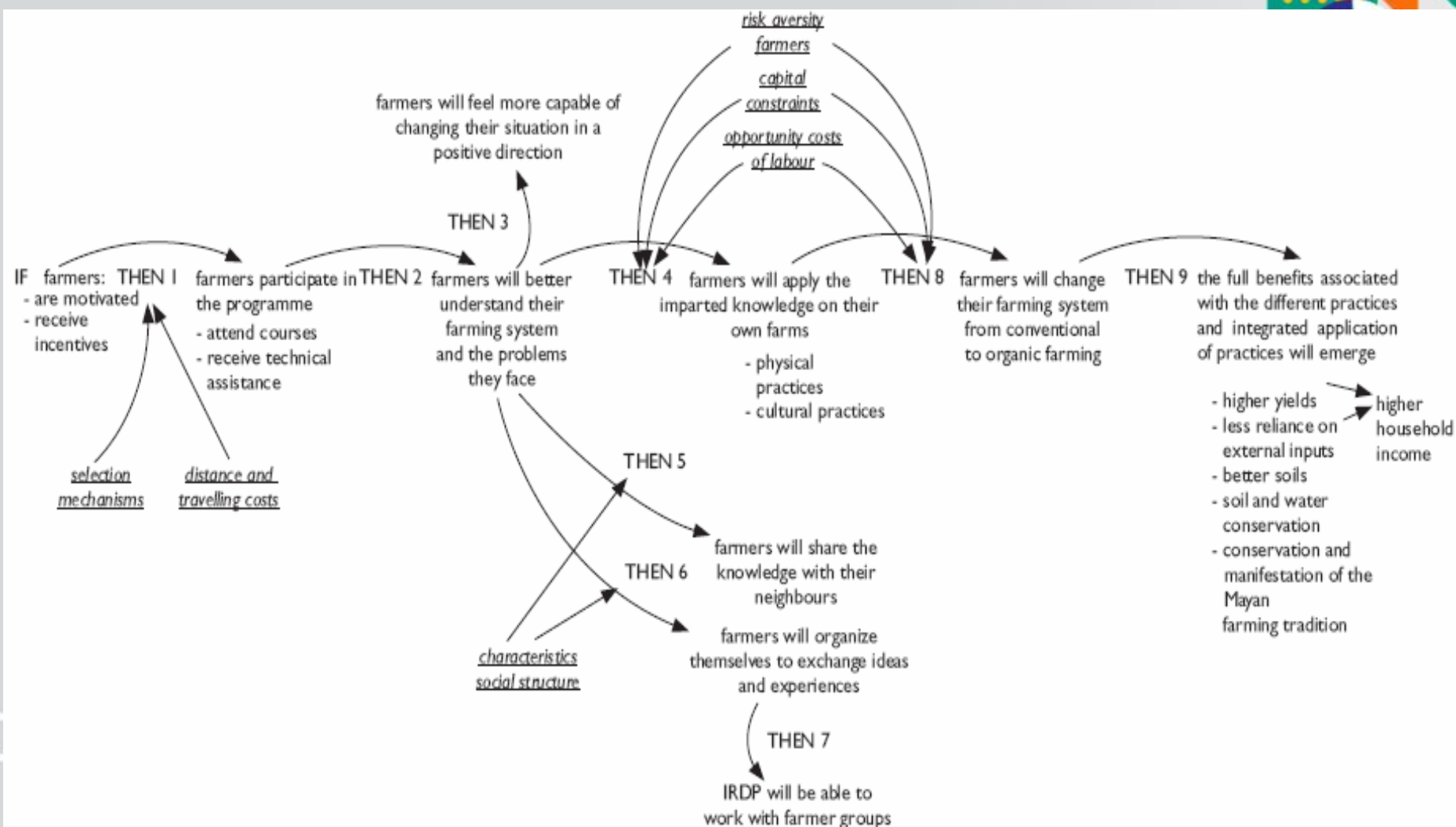


Multi-method approach

- Review of project implementation reports
- In-depth interviews with EU project staff, NGO staff, farmers
- Review of training curriculum
- Observation of training sessions
- Farms visits to inspect land use practices
- Quasi-experimental design based on baseline and ex post survey

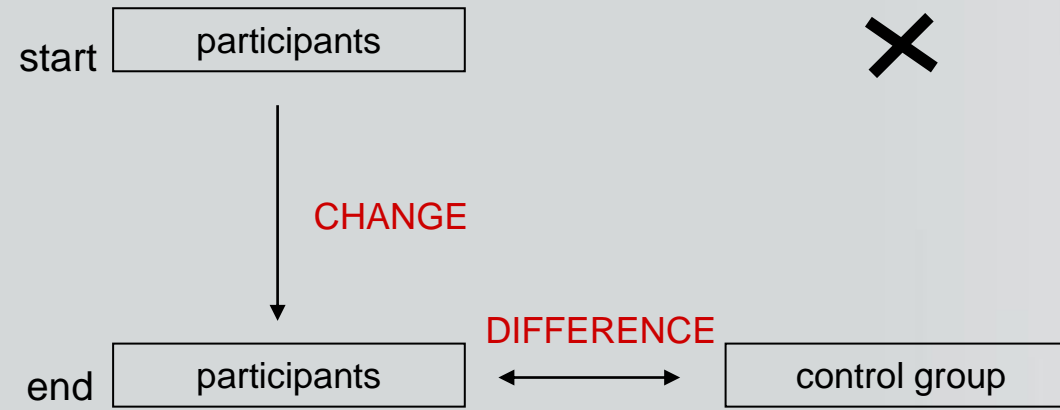


Program theory



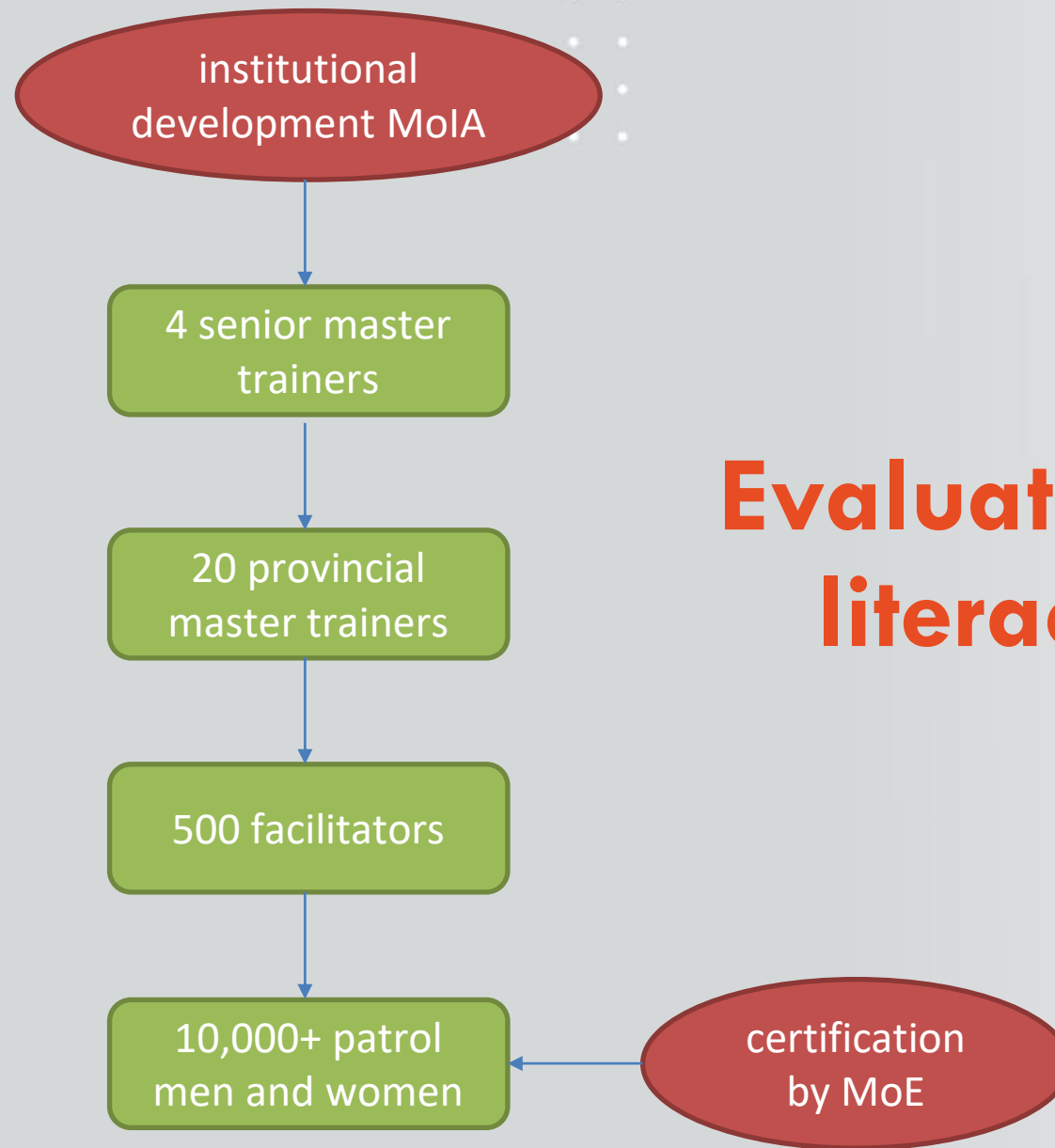
Where do the data fit into the theory?

Addressing the attribution issues: a quasi-experiment



Data - outcomes

practice	participants start	participants end	control group end
burning crop residues (%)	27 % **	2 %	29 % **
applying green material (%)	25 % **	63 %	18 % **
'chemical' fertilizers (%)	96 % *	79 %	97 % *
'organic' fertilizers (%)	79 % ^a	83 %	18 % **
ditches (%)	56 % ^a	73 %	24 % **
barriers (%)	44 % ^a	58 %	21 % **
minimum tillage (%)	nihil ^b	54 %	nihil ^b
latrines (%)	15 % **	56 %	8 % **
furnaces (%)	60 %	69 %	34 % **
pig sties (%)	42 %	60 %	45 %
nurseries (%)	33 %	44 %	3 % **
medicinal plants (no. plants)	3.2 (5.3) **	8.7 (7.0)	3.2 (3.5) **
crop diversity (no. crops)	4.3 (1.7) *	4.9 (2.4)	3.2 (1.4) **
fruit tree diversity (no. trees)	4.8 (2.9) *	6.2 (3.2)	4.6 (2.3) **



Evaluation of police literacy training

Evaluation focus

- Initial focus: effectiveness (of different facilitator incentives on quality)
- Initial (local) purpose: to inform donor, to inform process of harmonization and improvement of the effectiveness and sustainability of police literacy training in MoIA
- Revised focus: 'impact' (of participation in literacy training on literacy levels)
- Revised (local) purpose: to inform donor, to inform other offices with ongoing or potential projects on police literacy training
- Slightly different stakeholder audience

APLS

Data collection:
National police literacy
survey with literacy
assessments

Data analysis:
descriptive statistics,
multinomial logistic
regression

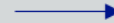
n = 8883 patrol men
and women in 27
provinces

Police literacy
training

prior
schooling

Enhanced literacy
levels learners

other learner
characteristics



APLS: 'piggy-backing' on recently collected data

- Construction of indices of numeracy, writing and reading skills based on the results of several tests administered to respondents
 - Numeracy: counting, number recognition, basic maths
 - Writing: dictation, form filling
 - Reading: ability to read, comprehension, speed
- Independent variables: literacy training, prior education, other individual and regional characteristics
- Insufficient explanatory variables for statistical matching → imperfect explanatory regression model: multinomial logistic regression model



APLS impact analysis

Illustration of results: multinomial logit regression – dependent variable reading literacy

Variables		P(Y=Low)	P(Y=Medium)	P(Y=High)
	Age	-0.001 (0.006)	-0.006 (0.010)	-0.009 (0.009)
	Male	0.347* (0.208)	0.884** (0.354)	0.863*** (0.316)
	Single	0.004 (0.076)	0.016 (0.112)	0.087 (0.103)
	Years of schooling	0.140*** (0.010)	0.309*** (0.011)	0.439*** (0.011)
	Household size	-0.011* (0.006)	-0.037*** (0.010)	-0.023*** (0.008)
	Rural	-0.428*** (0.104)	-0.330** (0.148)	-0.558*** (0.149)
<i>Job-related factors</i>	Uniform police	0.032 (0.059)	-0.199** (0.088)	-0.287*** (0.084)
	Job duration (yrs)	-0.027** (0.012)	0.020 (0.018)	0.009 (0.017)
<i>Literacy-related factors</i>	Attendance (months)	0.047*** (0.006)	0.074*** (0.007)	0.075*** (0.008)
	Literacy training	0.697*** (0.073)	1.060*** (0.113)	0.284*** (0.100)
<i>Lang (Dari/Pashto)</i>	Both	-0.239 (0.200)	-0.080 (0.331)	-0.628** (0.289)
	Only 1 of them	-0.323 (0.197)	0.031 (0.326)	-0.554* (0.284)
	One of them + other	-0.292 (0.204)	-0.261 (0.337)	-0.943*** (0.298)
		-1.143*** (0.357)	-3.564*** (0.582)	-2.689*** (0.526)
	Observations	8083	8083	8083
	Log likelihood	-8165	-8165	-8165
	Pseudo R ²	0.188	0.188	0.188

Standard errors in parentheses

Statistical Significance : *** p<0.01, ** p<0.05, * p<0.1

APLS impact analysis

Illustration of results: multinomial logit regression – dependent variable reading literacy

		Total Sample		
		(1)	(2)	(3)
		P(Y=Low)	P(Y=Medium)	P(Y=High)
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APLS impact analysis

Illustration of results: multinomial logit regression – dependent variable numeracy literacy

		Total Sample		
		(1)	(2)	(3)
		P(Y=Low)	P(Y=Medium)	P(Y=High)
	Age	-0.029*** (0.008)	0.000 (0.008)	-0.001 (0.009)
	Male	-0.360 (0.250)	0.274 (0.263)	0.518* (0.311)
	Single	-0.052 (0.094)	-0.184** (0.093)	0.032 (0.105)
	Years of schooling	0.118*** (0.019)	0.276*** (0.017)	0.463*** (0.017)
	Household size	-0.006 (0.008)	0.001 (0.007)	0.006 (0.008)
	Rural	-0.928*** (0.129)	-0.489*** (0.116)	-0.722*** (0.142)
<i>Job-related factors</i>	Uniform police	0.419*** (0.076)	0.036 (0.074)	-0.354*** (0.085)
	Job duration (yrs)	0.011 (0.015)	-0.025* (0.015)	0.007 (0.017)
<i>Literacy-related factors</i>	Attendance (months)	0.050*** (0.012)	0.083*** (0.011)	0.098*** (0.012)
	Literacy training	0.690*** (0.100)	1.142*** (0.096)	1.172*** (0.108)
<i>Lang. (Dari/Pashto)</i>	Both	0.343 (0.286)	-0.250 (0.247)	0.079 (0.292)
	Only 1 of them	0.500* (0.283)	-0.030 (0.243)	-0.013 (0.289)
	One of them + other	0.415 (0.295)	0.266 (0.254)	0.233 (0.301)
		0.191 (0.465)	-0.743* (0.442)	-2.126*** (0.521)
	Observations	8083	8083	8083
	Log likelihood	-9079	-9079	-9079
X ² - test		X ² ₍₂₂₎ =3894		
Pseudo R ²		0.175	0.184	0.184

Standard errors in parentheses

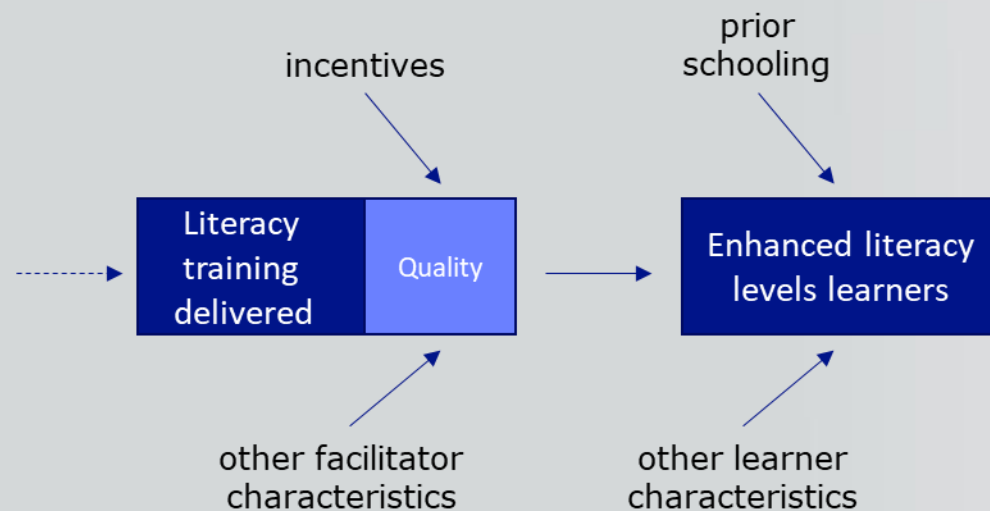
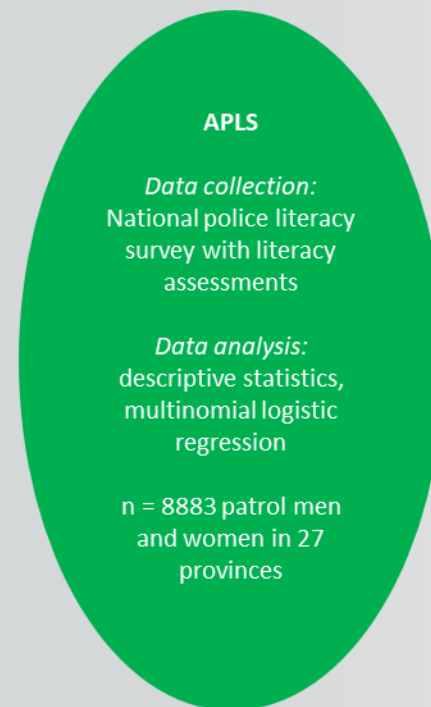
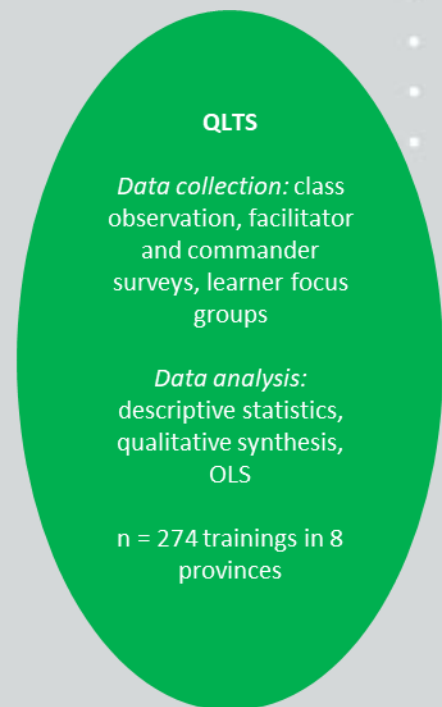
Statistical Significance : *** p<0.01, ** p<0.05, * p<0.1

Key conclusion

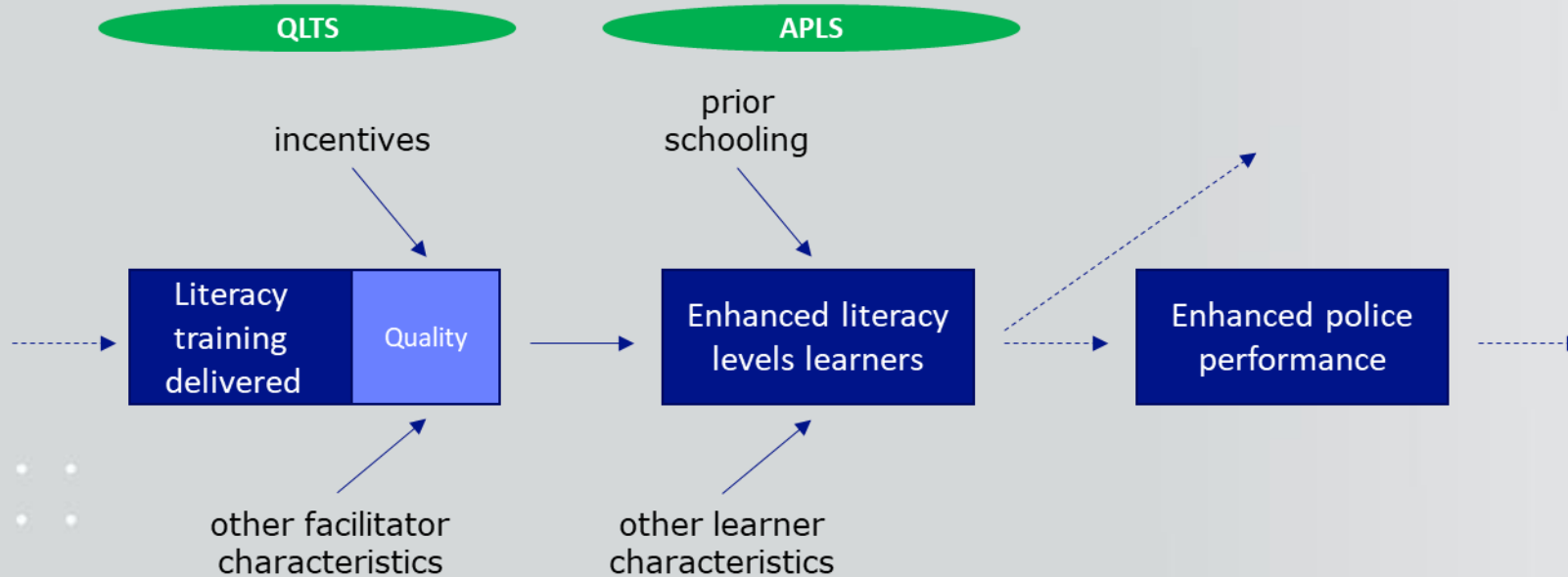
Despite some limitations in the data, the findings of the APLS impact analysis suggest that police literacy trainings have significantly improved literacy levels among the Afghan Police in all three dimensions of literacy (numeracy, reading, writing), controlling for other factors such as prior education and other individual and regional explanatory variables

Is that enough?

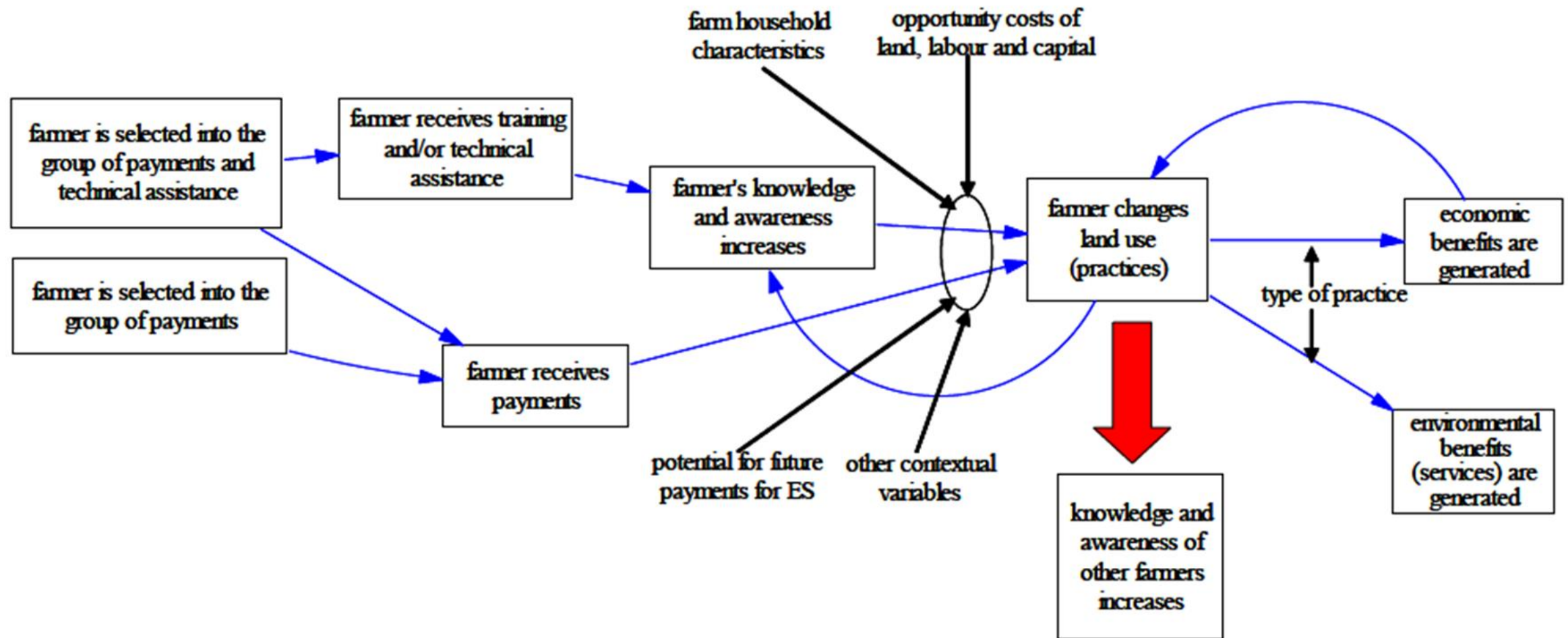




Analysis shows how two complementary inquiries on two steps in the causal chain can enhance validity of causal claim



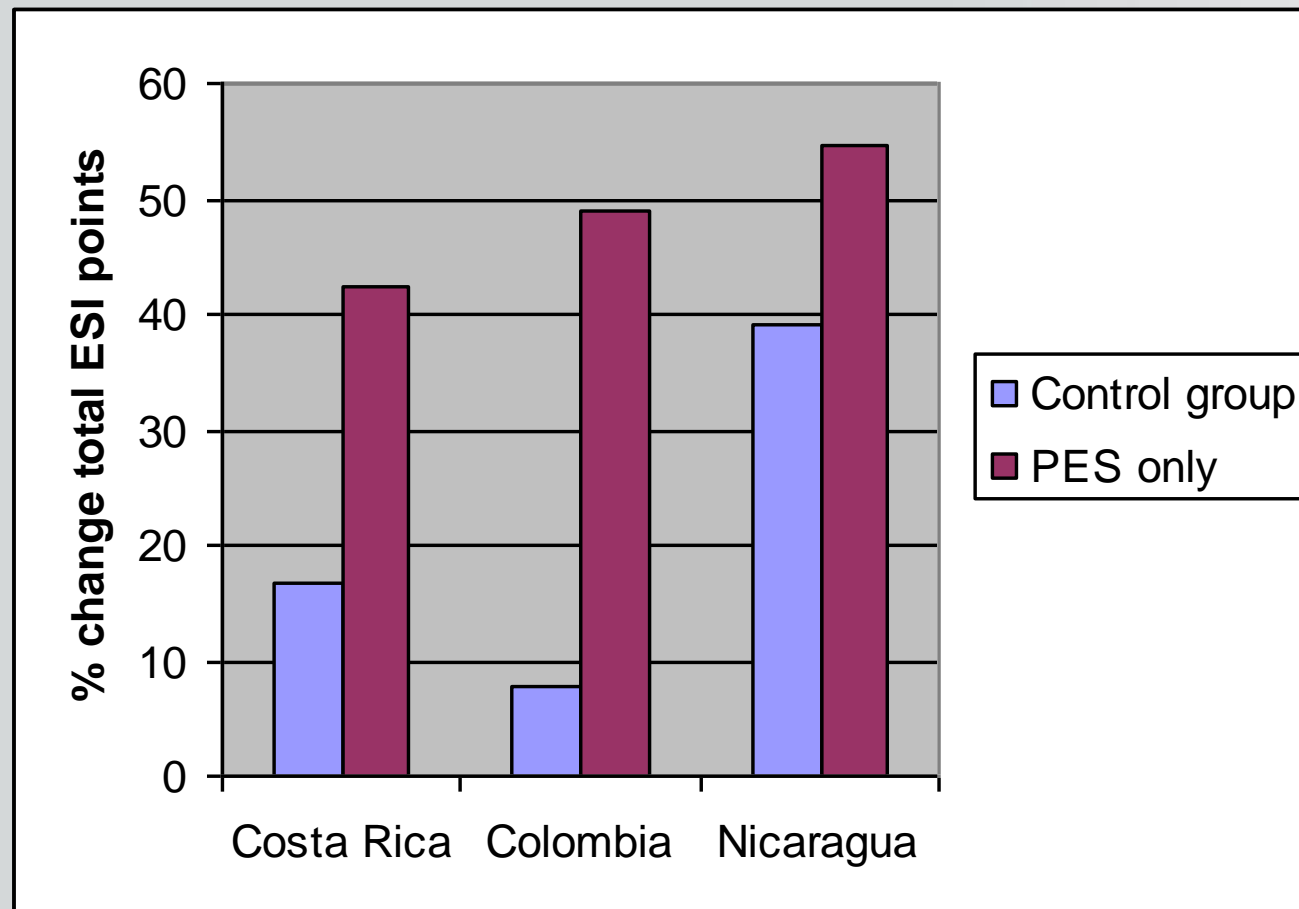
PES regional project



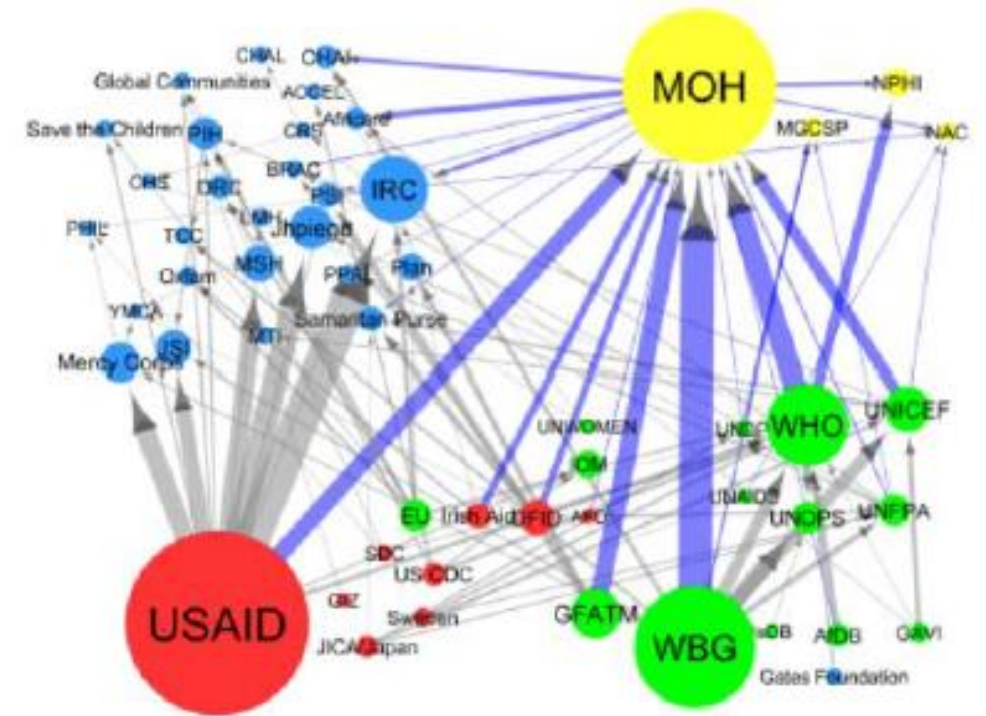
Importance of a mixed methods approach: the logic of comparative advantages

- The **randomized experiment** can test the effectiveness of different incentives (PES and TA) on LU changes (from remote sensing data) and subsequently the environmental (from ES index calculations, remote sensing data) and socio-economic (from survey data) effects of these changes (*internal validity*)
- **Survey data ('sub-group') analysis and case studies** can tell us how incentives have *different* effects (knowledge, adoption) on *particular types* of farm households (*strengthens internal validity and increases external validity of findings*)
- **Direct observation in selected sites, semi-structured interviews and focus group conversations** can tell us more about the nature of effects in terms of production, consumption, poverty alleviation, etc. (*internal validity and construct validity*) as well as possible unintended effects (e.g. spillover effects, displacement effects)

Some results: PES group – control group



Knowledge leadership in the Health Sector in Liberia





Deductive and inductive approach



1. How did outreach evolve? Was there increased outreach among the rural poor?
2. What are the factors that explain outreach/access?
3. What are the implications for poverty alleviation?



Keep in mind the following:

- Fit for purpose
- Sources of theory
- Principles for developing a "*testable*" program theory
- Objectives-based evaluation and unintended effects
- Intervention-centric bias
- Confirmation bias





THANK YOU



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